## HISPANIC NATIONAL BAR ASSOCIATION COMMISSION ON THE STATUS OF LATINAS IN THE LEGAL PROFESSION

STUDY ON LATINA ATTORNEYS IN THE PUBLIC INTEREST SECTOR

## LA VOZ DE LA ABOGADA LATINA: CHALLENGES AND REWARDS IN SERVING THE PUBLIC INTEREST

#### **SEPTEMBER 2010**

BY

### JILL L. CRUZ, MELINDA S. MOLINA, AND JENNY RIVERA

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# HNBA PRESIDENT'S MESSAGE



**ROMAN HERNANDEZ** 

Few things have given me so much pride over this year while I have served as National President of the HNBA as watching the HNBA's Standing Commission on the Status of Latinas in the Legal Profession ("Commission") continue to grow, develop, and address significant gender issues that regrettably still exist in our profession. The Commission is in its second year of existence, having been created in mid to late 2008. The contributions made by the Commission in these two short years have been impressive. That is why I pledged my unmeasured support to the Commission and its two exceptional Co-Chairs, Dolores Atencio and Josefina Fernandez McEvoy, to support and expand the Commission's programs such as the Commission's 2010 Study on Latina Attorneys in the Public Interest Sector ("LAPIS" Study). Indeed, both Dolores Atencio and Josefina Fernandez McEvoy have continued to raise the national prominence of the HNBA through their efforts this past year, and I am truly grateful to have been able to work

with them and the Commission. The Commissioners are each to be specially commended for their dedication and commitment to improving the legal profession, not only for the benefit of Latina lawyers and law students but to the profession as a whole.

The LAPIS Study is an exceptional product made possible through the countless pro bono hours provided by the volunteer researchers and co-authors, Professor Jenny Rivera, Jill Cruz, and Professor Melinda Molina. I want to express my personal gratitude to each one of them for this Study would not have been possible without their selfless dedication to improving the legal profession for us all since we all collectively benefit when Latinas continue to advance in various sectors within the legal profession. That is what makes this Study so important because it follows up on the Commission's 2009 report, *Few and Far Between: The Reality of Latina Lawyers*, and provides us with another set of data, and a report of what things are like for Latina lawyers in the public interest sector. Indeed, this analysis and review had not been explored nor reported on within the legal profession until now.

I also must acknowledge and thank St. John's University for providing essential technical assistance with the LAPIS report, as it did with the Commission's 2009 report, and CUNY Law School for its services and staff in assisting Professor Rivera as lead author. I am thankful as well to Pepperdine Law School for printing the Commission's 2009 report in its April Law Journal. The HNBA National Board of Governors joins me in acknowledging the exceptional work of the Commission and thanking them for their efforts to help level the playing field in a male-dominated profession, and in bringing issues affecting our *hermanas* in the legal profession to the forefront.

## FOREWORD LATINA ATTORNEYS IN THE PUBLIC INTEREST SECTOR STUDY BY COMMISSION CO-CHAIR DOLORES ATENCIO AND COMMISSIONER PROFESSOR JENNY RIVERA



**DOLORES S. ATENCIO** 

For the first time in our nation's history, we have three women Justices serving on the United States Supreme Court. All three have spent part of their careers serving the public interest: Justice Ruth Bader Ginsburg was a volunteer attorney for the American Civil Liberties Union and a co-founder of the Women's Rights Law Reporter; Justice Sonia Sotomayor was an Assistant District Attorney for the New York County District Attorney's Office and board member of the Puerto Rican Legal Defense and Education Fund; and newly-sworn Justice Elena Kagan served the public interest in her judicial clerkships and government appointments. As we celebrate this amazing milestone in our legal profession, the Commission's Report is fitting and timely. Our Study on Latina Attorneys in the Public Interest Sector documents that Latina attorneys serving the public interest, like our three female Justices, are highly capable, motivated to serve a purpose greater than themselves, and driven to impact and improve the quality of life for others.

We are especially proud to have undertaken this Study of our colleagues who provide legal services to underserved communities, and are at the forefront of struggles concerning so many basic but profound legal issues and causes on behalf of the Latino community. Often their work goes unacknowledged and their personal and professional struggles go unnoticed. We extend our deepest gratitude and appreciation to those Latinas who participated in this study and for their candor in discussing their stories, struggles, hopes, and dreams. As with the 2009 HNBA Study, the experiences and recommendations the Latina public interest attorneys shared will provide a rich source of information to help the legal profession better understand and address the impact of gender, ethnicity, race, and employment selection on Latinas working in public interest jobs. We hope that this Study will be a catalyst for other research on Latinas in this sector of the legal profession. We look forward to seeing the results of the work of our Latina colegas—to see their indelible print on our community and country.

This Study would not have been possible without the commitment and support of the Commissioners. We thank them for the gifts of trust and freedom they gave to our research team at each phase of the Study. The HNBA Board of Governors, under the very capable leadership of HNBA President Roman Hernandez, must also be acknowledged and thanked for their unswerving support of the Commission's work and for providing the resources to complete this Study. HNBA Executive Director Zuraya Tapia and the HNBA Staff, including Lucero Ortiz and Mia O'Dell, and Board Members Liz Lopez and Cynthia Mares are specially acknowledged for their support, publication and dissemination of the Commission's work. We acknowledge our incoming HNBA President Diane Sen, one of our public interest Latina attorneys, and future Commissioners to whom we entrust our findings and recommendations.



#### **PROF. JENNY RIVERA**

We thank Jill Cruz and Professor Melinda Molina who, once again, devoted hundreds of pro bono hours to this Study. It has been an honor to work with these dedicated professionals who care so deeply about Latina lawyers. To Ramona Romero, immediate past HNBA President and Commissioner, we acknowledge and thank you for initiating the Commission's work in 2008. It has been a privilege serving the Commission and our colleagues in documenting and presenting the status of Latina lawyers with the single purpose of improving the profession for those that follow.

# STUDY RESEARCHERS AND CO-AUTHORS



#### **JILL LYNCH CRUZ**

Jill Lynch Cruz is founder and president of JLC Consulting, LLC, a strategic human resource management and diversity consulting firm that serves clients in the legal industry. Jill has over 20 years of senior level human resources experience, most of which has been within the legal profession, including most recently as the Chief Human Resources Officer at an AmLaw 100 DC-based law firm. Jill is a candidate for a PhD in Organization and Management from Capella University and holds a master's degree in Human Resource Management from the University of Maryland as well as a bachelor's degree in Psychology from the University of Maryland. She is also certified as a Senior Professional in Human Resources (SPHR). Jill is also actively involved in research and writing on women and minorities in the legal profession. She was the co-author and researcher for the 2009 HNBA national study on the Status of Latinas in the Legal Profession and is also contributing a book chapter to an academic textbook on Hispanics in the workplace to be published in early 2011 that will provide a theoretical focus on the experiences of Latina attorneys in the legal profession. In addition, she is active in several nonprofit boards and associations, including as a member of the Research Advisory Board for the American Bar Association's Commission on Women in the Profession and also most recently as the Chair of the American Red Cross-Cincinnati Chapter's HR Committee and Diversity Committee Advisor.

#### **MELINDA SOMMERS MOLINA**

Professor Melinda Sommers Molina is an assistant professor at Capital University Law School. Her scholarship focuses on how the law impacts subordinate and marginalized groups in the United States. Professor Molina teaches Torts and Latinas/os and the Law. She is a co-author and researcher for the first ever national study on the *Status of Latinas in the Legal Profession*. She was also a Fellow of the Ronald H. Brown Center for Civil Rights and Economic Development at St. John's University School of Law where she taught criminal law. She also previously taught a course at John Jay College of Criminal Justice and Hunter College on the sociological, economic, and political experience of Latinas/os in the United States. Before joining academia, Melinda was a ligation associate at Sullivan & Cromwell LLP. Prior to Sullivan & Cromwell LLP, she clerked for the Honorable Robert J. Passero. She received a B.S. from John Jay College of Criminal Justice in 1998 and her J.D. from Rutgers University School of Law in 2002.



#### **JENNY RIVERA**



Jenny Rivera is a Professor of Law at the City University of New York School of Law, in New York and the Founder and Director of the Law School's Center on Latino and Latina Rights and Equality (CLORE), which promotes law reform scholarship, public education, and litigation in support of expanded civil rights, and on issues impacting the Latino community in the United States. Professor Rivera is a former Administrative Law Judge of the New York State Division of Human Rights, a former member of the New York City Commission on Human Rights, and served as the Special Deputy Attorney General for Civil Rights for New York State Attorney General Andrew M. Cuomo. In 1993 Professor Rivera clerked for then District Judge Sonia Sotomayor. After the President nominated Justice Sotomayor to the United States Supreme Court, Professor Rivera served as lead author of a law professors' analysis of Justice Sotomayor's judicial record for the Hispanic National

Bar Association (HNBA) which became part of the HNBA's testimony in the Congressional record. Prior to teaching, Professor Rivera clerked in the Second Circuit Court of Appeals *Pro Se* Law Clerk's Office, and then worked as a lawyer for the Legal Aid Society's Homeless Family Rights Project and as an Associate Counsel for the Puerto Rican Legal Defense and Education Fund. Professor Rivera currently serves on the HNBA Commission on the Status of Latinas in the Legal Profession, is a member of the Advisory Council of the Housing Part of the Civil Court of the City of New York, and is a member of the Board of Directors of the Grand Street Settlement. She teaches administrative law, civil procedure, property, legal writing and courses on antidiscrimination and Latina/os and the Law. She has authored several articles on civil and women's rights. Professor Rivera graduated from Princeton University and received her J.D. from New York University School of Law, and her LL.M. from Columbia University School of Law.

# **EXECUTIVE SUMMARY**

In January 2010, the Hispanic National Bar Association Commission on the Status of Latinas in the Legal Profession ("Commission") commenced a study on Latina Attorneys in the Public Interest Sector ("LAPIS" Study) to explore and analyze the specific experiences of Latina attorneys working in public interest offices, an underresearched population of the legal profession. The LAPIS Study is an extension to the Commission's 2009 report, *Few and Far Between: The Reality of Latina Lawyers* ("2009 HNBA Study"), a national study of Latina lawyers across all sectors of the legal profession in the United States.

The purpose of the LAPIS Study is to provide information on Latina attorneys working in the public interest sector, defined for purposes of this Study as those employed in Legal Aid, legal services, public defenders' offices, prosecutors' offices, civil rights offices and other nonprofit organizations providing legal services. These attorneys represent individuals and communities with limited or no access to legal services. They have shaped United States legal jurisprudence in a variety of areas, including civil rights, immigrants' rights, the rights of the accused, and consumer rights and have successfully protected and sought to expand constitutional rights and guarantees. They have elevated the level of discourse on issues of fundamental importance to our democratic society and have often taken positions on behalf of insular communities seeking relief from positions benefiting the majority at the expense of the less powerful. They are role models and serve as leaders within their communities. Their experiences and their professional challenges remain mostly unrecognized and unaddressed. This Study provides important and much needed insight into the rewards and challenges of Latina attorneys working within the public interest sector of the legal profession. The findings presented in this Study are based on data collected from focus groups and a national survey.

## **BACKGROUND OF THE LAPIS STUDY PARTICIPANTS**

### **Demographic Background**

The majority of LAPIS Study participants are relatively young, with almost two-thirds less than 40 years of age. The majority identify as being of Mexican descent, followed by a significant number of Puerto Rican participants. The majority racially self-identified as White/Caucasian, although a significant number identified as Mestiza/Indigenous. The majority are second or third generation, and speak both English and Spanish. The majority of the Latinas are married or in a committed-partner relationship, although most do not have children living at home. An almost equal number of LAPIS Survey respondents, approximately one-half, have at least one parent with a high school education or less, or conversely, at least one parent with a college or more advanced degree. The majority of Latinas in this Study do not have any family members who are or have been attorneys.

### **Educational and Professional Background and Status**

The majority of the LAPIS Survey respondents graduated law school within the last 10 years, and the average number of years out of school for the Focus Group participants was 13. The majority of respondents participated in academically challenging programs and scholarly endeavors in law school, such as law journals and moot court. The majority of respondents have worked in the public interest sector exclusively, although a significant number worked in the private sector initially. Approximately one-third of the Survey respondents currently work for legal services. About one-fourth of all the Survey respondents across all public interest sector employer categories are supervisors. A majority of the respondents work in offices with more than 25 attorneys. Their offices

are comprised of majority White female lawyers, and although their co-workers are predominantly female attorneys, male lawyers are more likely to hold supervisory positions, regardless of race or ethnicity, with White male lawyers having the largest representation of all racial groups. Over half of the respondents (54.3%) work in three states: California (25.1%), New York (17.4%) and Texas (11.8%).

As is typical of attorneys who work in the public interest sector, the LAPIS respondents' salaries are extremely low, with half earning under \$70,000 annually. The majority of the LAPIS Survey respondents are not the primary or sole income earners, and the overwhelming majority have a spouse/partner who is employed outside the home.

## **KEY FINDINGS**

The key findings about the LAPIS Study participants presented in this Study include the formative experiences impacting the participants' entry into the public interest sector of the legal profession and the professional challenges and rewards of the participants' public interest careers.

## Formative Experiences Influencing Entry into the Public Interest Sector

The singular defining characteristic of the LAPIS Study participants is their commitment to use their legal training in pursuit of social and economic justice on behalf of diverse and underserved communities. Despite the lack of attorney role models in their formative years, many Latinas were inspired and encouraged to become public interest lawyers by strong parental role models and for many that person was their mother. The data reveal that the Latinas' educational and career aspirations are grounded in their families' and communities' economic and sociopolitical struggles, rather than modeled after their parents' educational attainment or a result of their families' limited access to financial and educational resources. Early work experiences, including internships and clinical assignments, also had a significant impact on the LAPIS Study participants' public interest careers.

## **Rewards and Challenges of a Public Interest Sector Career**

The LAPIS Study reveals various experiences that are unique to Latinas working in the public interest sector. The findings based on the Survey responses and Focus Group discussions that warrant close consideration are set forth below.

- 1. LAPIS Study participants are deeply committed to helping others and furthering access to justice for their clients and the Latino Community. For a vast majority of Latinas in this Study, the desire to help others and to promote social and economic justice was an important, if not the primary, motivation for their decision to become a public interest attorney. The LAPIS Study participants' work reflects their commitment to serving others, specifically individuals and communities with limited access to legal assistance. They view much of their work as primarily helping underserved communities and the Latino community in particular.
- 2. LAPIS Study participants have high rates of career satisfaction. The LAPIS Study participants are generally satisfied with their careers in the legal profession, in part, because they believe they are providing meaningful services and view their careers as a vehicle for pursuing their commitment to social justice.

- 3. Latina attorneys in the public interest sector enjoy a positive quality of life that they attribute in part to their employers' efforts to accommodate their family and work commitments. The LAPIS Study participants believe their employers provide better opportunities to find a balance of work and family responsibilities. As a consequence, they believe they have a better quality of life than what is available to Latinas working in the private sector of the legal profession (i.e. law firms).
- 4. The Latina attorneys believe their Spanish language skills and cultural and ethnic identities provide value to their clients, employers, and the legal profession, and as such are a great source of individual professional satisfaction. The LAPIS Study participants generally viewed their ability to speak Spanish and their Latina identity as factors to their career success. They view their linguistic skills and their cultural sensitivity as assets to their employers and their communities, and experience great professional satisfaction when they are able to provide linguistically and culturally appropriate legal services to their clients.
- 5. Latina attorneys do not consistently receive adequate recognition or compensation for their language skills and cultural competence. Latinas' language skills and cultural competency are relied upon in many public interest offices because significant portions of the client population are Latina/o. Many LAPIS Latinas believe that these skills add additional non-attorney responsibilities, such as translation and client intake that their non-Spanish speaking colleagues do not share. Furthermore, many Latinas find that their employer does not appropriately acknowledge or compensate them for these additional responsibilities, or that serving as translators marginalizes them and limits their opportunities to work on a range of professional assignments that are critical for their career advancement.
- 6. LAPIS Study participants are subjected to stereotype-based doubts about their professional capabilities and competence. The Latinas encounter negative assumptions about their education, intellectual capabilities, legal skills, and career choices based on gender, racial and ethnic stereotypes. To offset these assumptions, the participants continuously seek to prove to colleagues, supervisors, judges, and clients that they are competent attorneys. However, these negative assumptions persist, even though the Latina attorneys appear to be well qualified as attorneys based on their academic credentials and experiences. For example, they have high rates of participation in scholarly endeavors in law school, including moot court and law school journals—rates higher than the 2009 HNBA Study Latinas—and many attended schools highly respected by their peers. Nevertheless, these academic achievements do not appear to counter the lower expectations and perceptions that prevail about Latina public interest attorneys.
- 7. The LAPIS Study attorneys believe the legal profession and the general population devalue public interest sector jobs and Latina public interest attorneys' work. The LAPIS Study participants described the pervasive negative assumptions and myths about the professional demands and intellectual challenges of public interest jobs, and how their public interest career choice is often devalued by others in the legal profession and society generally.

- 8. The LAPIS participants are regularly misidentified as non-attorneys by legal professionals and laypersons, at their office and in other professional venues, including the courthouse. The Latina participants overwhelmingly experienced the failure of others in the legal profession and the general public to recognize them as valued legal professionals. They described numerous instances of being misidentified as translators, court reporters, support staff, and clients, or being treated as a "generic" woman of color. The LAPIS participants viewed this misidentification as a direct challenge to the legitimacy of their presence in the legal profession and their professional competence.
- 9. The Latina lawyers perceive a contradiction between their offices' stated diversity goals and commitment to equal opportunity and their own experiences of disparate treatment in their workplaces. The Latinas believe that they experience different treatment because of their gender, ethnicity, and race. They described the continued need to address gender and sometimes even racial disparities at their workplaces and throughout the public interest sector. This was particularly frustrating for the LAPIS participants because many expected to find a workplace that was fully representative of this sector's commitment to social justice and equality.
- 10. The LAPIS participants find limited opportunities for professional advancement within public interest offices due to the small number of supervisory jobs and the slow turnover in these positions. The Study participants perceived few opportunities for upward mobility within their public interest sector offices, in part, because of the small number of supervisory and management positions available in the public interest sector and the slow turnover in such positions.
- 11. Historically low public interest sector salaries significantly impact the career choices, professional experiences, and private lives of the LAPIS Study participants. One of the greatest challenges to working in the public interest sector for the LAPIS Study participants is the low salaries these positions pay. The participants overwhelmingly complained about the difficult professional and personal choices they face because of their low public interest job salaries. They fear that the combination of low salaries and huge educational loan debt will continue to dissuade Latinas from a public interest career, despite the great need for Latina attorneys in this sector.

### **Strategies for Success**

The LAPIS participants identified three strategies specific to the public interest sector that they believe contributed to their success as public interest attorneys.

1. Mentorship from a diverse group of individuals, including both lawyers and non-lawyers, and strong family support. The LAPIS participants identified the ability to learn from mentors, especially informal mentors, including non-lawyers, as important to their career success. Mentors were influential throughout the LAPIS participants' personal and career development, and included family members and individuals they met through their work assignments.

- 2. Support from community organizations and bar associations for public interest work and career advancement. The LAPIS participants described the important role that community organizations and bar associations played in providing them with opportunities to serve as leaders within the community and the profession, and to develop professional skills outside of their offices. They also consider working with these organizations to be important because it benefits diverse communities, and provides individual Latina attorneys with opportunities to demonstrate to their employer their ability to apply their skills to broader service-oriented projects.
- **3. Public interest employers and leaders who are fully dedicated to diversity and access.** The Latina attorneys expected a strong commitment to diversity and access within the public interest sector. They found that often this could only be achieved if the leadership within their organizations was fully committed in its hiring, retention and advancement practices. For many, this commitment made the difference in ensuring that they were provided with an opportunity to succeed.

### **HNBA COMMISSION RECOMMENDATIONS**

Based on the findings in the LAPIS Study, the Commission concludes that the recommendations set forth in the 2009 HNBA Study, which reflected the recommendations prioritized by the Latina participants in the 2009 Study, are fully applicable to Latina attorneys working in the public interest sector and are, therefore, adopted as part of this report.

In recognition of the unique experiences and professional circumstances of Latina attorneys working in the public interest sector, the Commission further recommends the following actions as they relate specifically to these Latina lawyers:

- 1. Address the myth within the legal profession and society at large that public interest work is less meaningful and that certain public interest jobs are less prestigious and challenging than positions within the private sector.
- 2. Hire sufficient translators and interpreters to address the additional need for such services in public interest offices, and sufficiently compensate, acknowledge and provide more substantive legal and career development opportunities for Spanish speaking Latina public interest lawyers who provide these services.
- 3. Increase management and leadership opportunities within public interest sector workplaces in order to provide opportunities for Latinas to be promoted within their offices.
- 4. Develop and promote leadership opportunities within professional organizations, such as bar associations and nonprofit boards, for Latina public interest lawyers.
- 5. Develop and implement diversity programming with antiracism and antisexism curricula, to be used with all staff at public interest law offices, and which focuses on the adverse impact of bias on professional opportunities for Latina public

interest sector lawyers. Such programs should also focus on addressing and demystifying assumptions about Latina public interest attorneys' competence and qualifications.

- 6. Support better pay, commensurate with the skills and demands of public interest jobs.
- 7. Research and analyze the impact of education debt on Latina public interest attorneys' professional choices and public interest employers' retention rates for those who are and are not benefitting from existing debt reduction assistance or loan forgiveness relief programs.
- 8. Support mentorship programs and opportunities that address the specific professional challenges of Latinas currently working or interested in the public interest sector.
- 9. The HNBA Commission on the Status of Latinas in the Legal Profession should establish a working committee, which includes attorneys from the public interest sector, to explore an appropriate federal and state legislative agenda that responds to the challenges faced by Latina attorneys in the public interest sector.

## LAPIS STUDY METHODOLOGY

More than 200 Latina public interest attorneys participated in this Study, which was conducted in two distinct phases over a period of five months, from March 2010 through June 2010. The LAPIS Study incorporates both qualitative and quantitative methods of data collection and analysis. The first phase consisted of three focus groups of 25 Latina public interest attorneys, one each held in Washington, D.C.; Los Angeles, California; and New York City, New York. The Focus Groups explored the attorneys' formative and career-related experiences, and also relied on a demographic questionnaire to collect biographical and career-related information of the participants. The second phase consisted of a national survey to Latina public interest attorneys, yielding 202 responses, which provided detailed demographic and professional background data on this particular segment of the legal profession.

# INTRODUCTION

Public interest attorneys provide important legal services to individuals and diverse communities and often serve as the only legal counsel available. They provide legal assistance on a variety of civil legal matters, including tenant rights, consumer rights, administrative benefits, discrimination in employment, women's rights, and racial- and ethnic-based violence. Also, they provide critical legal services to state and federal defendants, especially indigent clients, in the criminal justice system. Public interest attorneys working for legal services organizations, Legal Aid, civil rights organizations, public defenders, and prosecutors' offices impact the lives of the underrepresented and often define their experience within the legal system.

Despite their significant role within the legal profession and their impact on clients and society at large, there is limited data on lawyers working in the public interest sector and even less focused on Latina public interest attorneys. Much has focused on their relatively lower salary levels as compared to attorneys in the private sector, as well as studies on the impact of education loan-based debt on these attorneys' employment opportunities, recruitment and retention.<sup>1</sup> While this research is important and provides critical information about those seeking to enter and remain in the public interest sector, it has not yielded data that explores and addresses the unique experiences of Latina attorneys in particular. Furthermore, both qualitative and quantitative information on the experiences and issues facing Latina public interest attorneys is practically non-existent in studies on lawyers in the profession, including studies focused on gender, race and ethnicity.<sup>2</sup>

In January 2010, responding to this need for additional and more specific research, the Hispanic National Bar Association Commission on the Status of Latinas in the Legal Profession ("Commission"), commenced a study on Latina Attorneys in the Public Interest Sector (the "LAPIS Study"). The LAPIS Study is a follow up study to the September 2009 groundbreaking report, *Few and Far Between: The Reality of Latina Lawyers* ("2009 HNBA Study").<sup>3</sup> The 2009 HNBA Study, published by the Commission, co-chaired by Commissioners Dolores Atencio and Clarissa Cerda, and researched and co-authored by Jill L. Cruz and Melinda S. Molina, contained findings and recommendations based on a national study of Latina lawyers across the legal profession throughout the United States. The 2009 HNBA Study was based on data from over 600 Latina attorneys across the country, which consisted of 543 survey respondents and 121 focus group participants. The 2009 HNBA Study invited Latina lawyers to provide information about their background and experiences.<sup>4</sup> The purpose of the 2009 HNBA Study was,

to provide a clearer picture of who and where Latina attorneys are in the legal profession, and to provide a broader understanding of the historic and existing challenges to their education and professional careers.<sup>5</sup>

The 2009 HNBA Study's stated goals were to,

(provide) organizations and decision makers within and outside the legal profession with information to better understand and appreciate the unique barriers that limit Latina attorneys' educational and career achievements...[and] to assist with the development and implementation of strategies to improve recruitment, retention, and professional advancement of Latina attorneys.<sup>6</sup>

The 2009 HNBA Study presented recommendations for additional research on a variety of specific areas, including a closer examination and comparative analysis of Latina attorneys employed in different sectors of the legal profession. Specifically, the 2009 HNBA study stated that, "future research should more closely examine the experiences and barriers facing Latinas within each sector of the legal profession, and also those with low participation rates in [the 2009 HNBA Study] (e.g. public interest sector)." While Latinas working in the broader public sector constituted the second largest group of participants in the 2009 HNBA Study, this group consisted largely of Latinas working in government and judicial positions.<sup>8</sup> Questions remained about whether the experiences of the women represented in the 2009 HNBA Study were significantly different or similar to those of Latina attorneys working in public interest positions with legal services, Legal Aid and public defenders offices. This latter group of Latinas formed part of the "Other" category in the 2009 HNBA Study and constituted a much small number of participants.<sup>9</sup> Furthermore, other studies on the legal profession have suggested the existence of relevant differences in experiences and work-related issues for attorneys working in the public interest sector.<sup>10</sup>

The LAPIS Study, conducted by Ph.D. Candidate Jill L. Cruz, Professor Melinda S. Molina, and HNBA Commissioner and Professor Jenny Rivera, under the leadership of Commission Co-Chair Dolores Atencio, supplements and expands on the information gathered in the 2009 HNBA Study on Latina lawyers. The Commission intends that the LAPIS Study will continue to fill this knowledge gap by providing additional insight and information about the professional lives, struggles, and successes of Latina attorneys by focusing on those working in the public interest sector.

The results of the LAPIS Study are presented in this report. The LAPIS Study does not replicate the broad approach of the original 2009 HNBA Study on Latinas across the entire legal profession, but rather explores the background and experiences of a more specific sampling of Latina attorneys working in the public interest sector. In part, because of the difficulty in identifying and reaching Latina attorneys in public interest jobs, the LAPIS Study could not canvass the entire public interest legal community or all Latina attorneys working in this sector. Nevertheless, the Study provides important and needed insight into the rewards, challenges, disappointments, and successes of Latina public interest attorneys.

# **STUDY METHODOLOGY**

## **STUDY OVERVIEW**

The LAPIS Study explores and analyzes the specific experiences and perceptions of Latina attorneys working in the public interest sector, defined, for purposes of this study, as Latinas working in Legal Aid, legal services, public defenders' offices, and prosecutors' offices, and nonprofit organizations providing legal services, including civil rights offices. Given their underrepresentation in the larger 2009 HNBA study, this research also examines how Latina attorneys working in the public interest sector compare to those participants in the 2009 HNBA Study who are employed in other sectors of the legal profession, including, but not limited to, private practice, corporate law offices, government, and legal academia. Based on the participants' responses, the study identifies key strategies that these women believe are necessary to help more Latinas in the public interest succeed in their chosen role. The methodology for the LAPIS Study replicated the methodology of the 2009 HNBA Study, *albeit*, on a smaller scale. Similar to the 2009 HNBA Study, this research study uses a sequential exploratory design and was conducted in two distinct phases that incorporates both qualitative and quantitative approaches to data collection and analysis. Prior to commencing the LAPIS study, an application for the study was submitted to and approved by the Institutional Review Board at St. John's University School of Law."

### FOCUS GROUP METHODOLOGY

The qualitative phase of this mixed-method study consisted of three focus group interviews with 25 Latina attorneys working in the public interest sector of the legal profession in Washington, D.C.;<sup>12</sup> New York City, New York; and Los Angeles, California between March and May 2010. The interview protocol used for the qualitative phase was based in part on the 2009 HNBA Study and adapted to address more specific issues related to Latinas in the public interest sector.<sup>13</sup> Focus group interviews were semi-structured in nature and centered on six major research questions to gain a better understanding of and report textured responses to a series of questions about the Latinas' formative, educational, and professional experiences. Focus group meetings lasted for approximately two hours and were audio-taped and transcribed verbatim. Each focus group was conducted by two of the three researchers and a narrative was created from each focus group to identify important themes and its key relationships. Focus group participants also completed a demographic questionnaire<sup>14</sup> to provide biographical and career-related information, and also an informed consent form<sup>15</sup> that communicated their rights as participants in the Study, and their guarantee of confidentiality and anonymity.

The qualitative results are reported in a discussion of the major themes raised in the focus groups, supported by selected quotations from the group participants, allowing their own voices to reflect and support these findings. Furthermore, the data is reported in the aggregate; therefore, there is no identification of individual participants or employers.

### SURVEY METHODOLOGY

The quantitative phase of the study consisted of a survey questionnaire that was also adapted from the 2009 HNBA Study and included more specific questions about the public interest Latina attorneys' demographic characteristics, formative, educational and career-related experiences and

perceptions. The survey questionnaire was field tested prior to distribution and disseminated electronically in a survey link to a targeted population of public interest employers and Latina attorneys working in public interest jobs identified through electronic research and employer publications. Specifically, Latina members of the Hispanic National Bar Association (HNBA) who self-identified as public interest attorneys were solicited to participate in the survey phase of the LAPIS Study. In addition, an e-mail with the survey link was sent to the HNBA Affiliates<sup>16</sup> and public interest organizations including, but not limited to, the Association of Legal Aid Attorneys, LatinoJustice PRLDEF, and the Mexican American Legal Defense Fund (MALDEF), requesting that the survey link be sent to its Latina attorney membership who worked in the public interest sector. The survey was conducted between May and June 2010 and included several quality control features to ensure that only those Latina attorneys meeting the pre-established criteria were included in the Study. In the end, responses from 202 public interest Latina attorneys were qualified as meeting these criteria and included in the data analysis. As with the 2009 HNBA Study, St. John's University hosted the online survey and provided the descriptive statistics for analysis by the Study co-authors and researchers.

## **STUDY LIMITATIONS**

The LAPIS Study provides a portrait of the demographic and professional composition of Latina attorneys currently employed in key areas within the public interest sector. Similar to the limitations noted in the 2009 HNBA Study, there is a scarcity of published information available on the actual representation of Latina attorneys in the United States, and no data currently available on Latina/o attorneys employed in the public interest sector. As such, the primary purpose of the LAPIS Study is to fill this gap in the literature by providing a qualitative and quantitative depiction of Latina attorneys who work in key areas within the public interest sector of the legal profession and to better understand how their issues and experiences may compare and contrast with those of Latina attorneys in other sectors of the legal profession, such as those employed in private practice.

The demographic and professional description of the LAPIS Study participants should be viewed as an indicator, rather a definitive representation of all Latina attorneys who are employed in the public interest. As was the case with the 2009 HNBA Study, this is because the sampling procedures for both the focus group and survey participants limit its ability to be generalized beyond the current sample population.<sup>17</sup>

Furthermore, while the selection of cities for the focus groups was based on where the majority of public interest attorneys are employed, the limited scale and scope of LAPIS Study did not allow for additional focus groups to be conducted where other large subsections of Latina attorneys are also employed in the public interest sector (i.e. Texas).

Notwithstanding these potential limitations, this Study does fill the gap in the research by providing an indictor of the demographic and professional make-up of Latina attorneys in the public interest sector, as well as a better understanding of the experiences and barriers they face as attorneys working within the public interest sector.

#### **STUDY RESEARCHERS AND CO-AUTHORS**

The Commission selected the LAPIS Study researchers and co-authors, Ph.D. Candidate Jill Lynch Cruz of JLC Consulting, LLC, Professor Melinda S. Molina, Capital University School of Law, and Commissioner Jenny Rivera, Professor of Law, City University of New York (CUNY) School of Law to conduct this Study because of their strong interest, academic qualifications, and experience in working with and conducting research on women of color, especially Latinas, in the legal profession. Ms. Cruz and Professor Molina were the researchers and co-authors of the 2009 HNBA Study and generously agreed to work on the LAPIS Study. Their experiences, unique skills and work on the 2009 HNBA Study were critical to the comprehensive analysis and timely completion of the LAPIS Study. Commissioner and Professor Rivera serves as the Director of CUNY Law School's Center on Latino and Latina Rights and Equality and as co-researcher and principle author provided her expertise and resources to this project. As with the 2009 HNBA Study, Commissioner and Co-Chair Dolores Atencio served as a member of the team, coordinating outreach, identifying and recruiting Latina attorneys to participate in the studies, handling logistics, editing and ensuring completion and publication of the two studies.

# STUDY PARTICIPANTS' BACKGROUND AND STATUS

### I. OVERVIEW OF PUBLIC INTEREST SECTOR ATTORNEYS

The exact number of attorneys who work in the public interest sector is difficult to confirm. However, research indicates that approximately 25% of lawyers admitted to the bar in the last ten years work in the public sector, broadly defined to include federal and state government, legal services, public defenders, and other public interest offices.<sup>18</sup> This broad category masks the fact that a large percentage are employed by federal and state government and an even smaller number work in legal services, Legal Aid, and public defenders' offices. In fact, this same research approximates that only 17% of these lawyers will be working in legal services, public defenders, and public interest offices.<sup>19</sup> Recent surveys by the National Association for Law Placement (NALP) of the law school Classes of 2008 and 2009 suggest that the number of attorneys entering this category of the public interest sector is in the single digits. According to the NALP Survey, 5.4% of the members of the Class of 2009,<sup>21</sup> or a mere 2,043 graduates, had obtained public interest jobs.<sup>22</sup>

With the exception of data collected from studies on salary and debt burdens for attorneys working in public interest jobs, we know little about other professional experiences, including the challenges and rewards of this practice for members of this discreet category of the public sector as compared to other sectors of the profession. However, several studies, including the *After the JD: First Results of a National Study of Legal Careers* ("AJD Study I")<sup>23</sup> and its follow up *After the JD II: Second Results of a National Study of Legal Careers* ("AJD Study I"),<sup>24</sup> a longitudinal study of 4,500 lawyers nationwide, and some NALP Reports, have begun to explore the experiences of these attorneys. While this data sheds important information on the significant issues unique to these attorneys, these studies do not necessarily focus on issues related to their gender, ethnicity, and race and how they impact attorneys of color, specifically Latina attorneys in the public interest sector.

For example, some research suggests that there may be a gender disparity in the public interest sector. Specifically, unlike other sectors of the legal profession, which are dominated by men, certain categories of the public interest sector appear to include a higher representation of women. For example, the AJD Study I reported that 27% of the female attorneys surveyed were in public interest jobs as compared with 18% of the male attorneys.<sup>25</sup> The greatest disparity existed outside of government positions where 9% of the female attorneys surveyed worked in civil legal services, public defenders' offices, nonprofits, education, or other non-government public interest offices, while only 4% of the male attorneys worked in these offices.<sup>26</sup> The AJD Study II similarly found that 31% of the female attorneys surveyed worked in public interest jobs as compared with 21% of the male attorneys.<sup>27</sup>

Some studies indicate that Latina/o, along with African American, attorneys work in public interest and government jobs at higher rates than White attorneys.<sup>28</sup> While the exact number of Latina/o public interest attorneys is unknown, national surveys and other data suggest that overall the numbers are relatively small. Based on 2008 U.S. Census data, at over 46 million,<sup>29</sup> Latina/os are one of the largest and fastest growing racioethnic groups, constituting approximately 15.4% of the total United States population. However, they continue to be seriously underrepresented in the legal profession. Specifically, Latinas/os constitute only approximately 2.8% of all lawyers in the United States, 1.8% male and 1.04% Latina.<sup>30</sup> Thus, in light of the relatively small proportion of both Latina

attorneys, as well as all other attorneys who work in the public interest sector, it can be concluded that the number of Latina attorneys in the public interest sector is considerably less than 1% of all lawyers.

While much still remains to be learned about public interest attorneys, there appears to be one well-documented and widely-shared characteristic within the public interest bar. Public interest attorneys are paid markedly low salaries, and over the past few years their salaries have not kept comparable pace with salary increases in the private sector.<sup>31</sup> As reported in the NALP survey of the Class of 2009, the median salary for public interest attorneys was only \$42,800, as compared with a \$50,000 median for the entire public sector, and was considerably lower than the \$120,000 median for lawyers in the private sector.<sup>32</sup> Thus, for the Class of 2009, the median salary for those working for public interest organizations and public defenders was almost one-third lower than the median salary for their law school cohorts entering the private sector.<sup>33</sup> The effects of these low salaries are compounded by the high levels of educational loan debt carried by new lawyers, which has increased greatly over the past several years due to the escalating cost of a legal education. This combination of low wages and large law school debt has resulted in a growing burden with adverse impacts on those attorneys seeking to enter and remain in the public interest sector.

Recent legislation may provide much needed financial assistance to public interest attorneys through loan forgiveness and debt consolidation programs.<sup>34</sup> However, due to the technical aspects of the law and the variable financial circumstances of each individual, the legislation may have limited application to recently graduated public interest attorneys. While those who graduated within the past five years might benefit financially from the program, those with more years out of law school will have to do a case-by-case analysis of whether the program provides notable financial relief, given their individual circumstances.<sup>35</sup>

Despite their small numbers compared to the rest of the legal profession, public interest lawyers' impact on American jurisprudence and the legal profession is substantial and undeniable. Public interest lawyers provide critically needed legal services to our diverse communities.<sup>36</sup> They advocate on behalf of the poor and those with limited access to legal counsel. They help shape judicial interpretation of civil rights and civil liberties and have made creative arguments for expanding the rights of people of color and women of all colors. During periods of retrenchment, when Legal Aid and legal services work was under attack and legal service attorneys were prevented from advocating comprehensively on behalf of clients or filing class action lawsuits, they continued to serve their clients.<sup>37</sup> Even after funding for the Legal Services Corporation was decimated, legal services attorneys continued to provide access to justice for some of the most vulnerable members of society.<sup>38</sup> Public defenders have continued to zealously represent their clients in an era inhospitable to the rights of the accused. As the ABA Commission on Loan Repayment and Forgiveness has noted, there is a need for attorneys to work in the public service, and without these lawyers, "society suffers when its poor and moderate-income residents are unable to obtain legal assistance. Their inability to find a lawyer can have dire consequences in their everyday lives and impact the communities in which they live."<sup>39</sup>

The small number of lawyers working in the public interest sector has serious consequences for the profession and clients, in particular for poor people who rely on these attorneys for their legal representation. According to a recent report of the Legal Services Corporation, "[n]ationally, on aver-

age, there is one legal aid attorney...available to serve 6,415 poor people...[compared with] one private lawyer providing personal legal services for every 429 people in the general population."<sup>40</sup>

The Latina attorneys who participated in the LAPIS Study are part of the public interest bar and its tradition of public service. Much about them is unknown. This Study begins to address this lack of information by providing both quantitative and qualitative data on the demographic background and professional lives of Latina attorneys working in this legal sector, as well as valuable insight into the rewards and challenges of pursing these important societal roles.

## **II. STUDY PARTICIPANTS' DEMOGRAPHIC BACKGROUND**

This section of the report presents detailed information on the background data collected through the national on-line survey and the focus group questionnaire on the participants' age, ethnicity, national origin, race, generational level, language spoken at home, marital and family status, and parents' professional and educational background. This data reveals that the LAPIS Study participants have similar demographic backgrounds to the Latina participants in the 2009 HNBA Study. References to the 2009 HNBA Study data are included where comparisons reveal salient similarities and differences to the LAPIS Study participants.

## A. AGE

As illustrated in Figure 1, the majority of the LAPIS Survey respondents (60.1%) are 39 years or younger. Specifically, 42.4% are 31 to 39 years old, and 17.2% are 26 to 30 years old. The average age for the LAPIS Focus Group participants is slightly higher at 42 years of age, and the youngest participant is 30 years old. Overall, the LAPIS Study participants are similar in age to the 2009 HNBA Study participants, the majority of whom were also younger than 40 years of age.





## **B. ETHNICITY/NATIONAL ORIGIN**

Figure 2 clearly illustrates that Latinas of Mexican descent constitute the largest ethnic/national origin subgroup of LAPIS Survey respondents (54.2%), followed by Puerto Ricans (16.3%), South Americans (11.9%), "Other" (11.3%),<sup>41</sup> Spaniards (6.9%), Central Americans (5.4%), Cubans (4.9%), and Dominicans (4.4%). Of the Focus Group participants, Mexican Americans (36%), Puerto Ricans (24%) and South Americans (20%), constitute the three largest ethnic/national origin subgroups, although there is a significantly larger representation of Puerto Ricans and South Americans in the Focus Groups as compared to the Survey respondents. Compared to the percentage of Survey respondents, Central Americans (8%) have a somewhat larger representation in the Focus Groups, while the Cuban (4%) and Dominican (4%) representation in both the Survey and Focus Groups is almost identical. Although Latinas of Mexican descent represent a smaller percentage of participants in the Focus Groups as compared with their representation in the Survey, they still constitute the largest number of participants overall.

In the 2009 HNBA Study, Latinas of Mexican descent were the majority in both the Survey and the Focus Groups (47% for both), while Puerto Ricans were the second largest group of Survey respondents (19%), and Cubans had the second largest representation in the Focus Groups (13%). South Americans had high rates of representation in both the Survey (15%) and Focus Groups (12%).



Figure 2 Ethnicity/National Origin of Study Participants

\* No focus group participant identified as Spaniard or Other.

## C. RACE

The majority of Latinas in both the LAPIS and 2009 HNBA Study self-identified racially as White/Caucasian. However, as Figure 3 clearly shows, a larger share of the LAPIS participants also self- identify as Mestiza/Indigenous,<sup>42</sup> the second largest racial group selected. In the LAPIS Survey 57.1% of participants identify as White/Caucasian, and 40.7% identify as Mestiza/Indigenous. Of the Focus Group participants, slightly more (28%) identify as Mestiza than White (24%). However, another 16% identify as a combination of both White and Mestiza.

While an almost equal percentage of 2009 HNBA Study survey respondents also identified as being White/Caucasian (56%), a somewhat smaller, although significant, percentage identified as Mestiza/Indigenous (31%). Of the Focus Group participants in the 2009 HNBA Study, 58% identified as White but a dramatically smaller percentage identified as Mestiza/Indigenous (13%). Therefore, it appears that in the LAPIS Study, slightly more participants self-identify as Mestiza/Indigenous than did so in the 2009 HNBA Study.

In both the LAPIS and 2009 HNBA studies, a small proportion of the participants (less than 10%), identified racially as Afro Latina, Asian/Pacific Islander, Black/African American, Criolla or "Other". In the LAPIS Survey none of these categories represented more than 9% of the respondents and some were just above or below 5%. For the LAPIS Focus Groups, only one person identified as Afro Latina, one as Criolla, two identified as "Other", and no one identified as Asian/Pacific Islander or Black/African American.



## Figure 3 Race of Study Participants

## **D. GENERATIONAL LEVEL**<sup>43</sup>

The majority of LAPIS participants are second generation Latinas. Figure 4 demonstrates that of the Survey respondents, 45.8% identified as second generation (30.5% with both parents immigrants and 14.8% one immigrant parent). The second largest group, constituting 30.5%, identified themselves as third generation Latinas. A majority and a higher percentage of the Focus Group participants identified as second generation (60%). However, first generation Latinas constituted the second largest group (24%) of the Focus Group participants followed by third generation Latinas (16%). For the Survey respondents, an overwhelming majority, 81.5%, indicated that at least one grandparent was born outside of the United States.<sup>44</sup> Similar to the LAPIS Study participants, the 2009 HNBA Study Latinas were majority second generation followed by third generation Latinas constituted less than 20% of participants for both the Survey and Focus Groups.

<sup>\*</sup> No Focus group participant identified as Asian/ Pacific Islander, or Black/ African American.



#### Figure 4 Generational Level of Study Participants

## E. PREDOMINANT LANGUAGE SPOKEN AT HOME

The majority of LAPIS Survey respondents (58.6%) speak both English and Spanish at home.<sup>45</sup> However, Figure 5 illustrates that one-fourth (25.6%) speak only English at home and a mere 1.5% do not speak Spanish. In comparison, almost an equal percentage (60%) of the 2009 HNBA Study participants considered themselves bilingual in both English and Spanish; however, nearly one-third of the 2009 participants indicated that English was their only language. Thus, a significantly larger percentage of the Latinas in the 2009 HNBA Study do not speak Spanish as compared to the LAPIS Study respondents who appear more likely to be bilingual.



Figure 5 Predominant Language Spoken at Home of Survey Respondents

## F. MARITAL AND FAMILY STATUS

A majority of the LAPIS Survey respondents indicated that they are married (52.5%), in a civil union (0.5%), or in a committed partner relationship (7.9%). Those who are single (never married) constituted 28.7% of the respondents, double the number who indicated that they are separated, divorced or widowed (14.4%). Forty percent of the Focus Group participants indicated that they are married, over one-third indicated that they are single, and almost one-fourth responded that they are either separated, divorced or widowed (see Figure 6).

As illustrated in Figure 7, the majority of the LAPIS Survey respondents (56.3%) and a larger share of the Focus Group participants (68%) have no children at home. Of the 43.7% of Survey respondents with children at home, 21.6% indicated there was one child living at home and 18.6% indicated having two children living at home and less than 5% have three or more children at home. Another minor difference between the two LAPIS groups was reflected in those who have parents living at home. While only 6.6% of the Survey respondents have parents living at home, 12% of the Focus Group participants have at least one parent living in their home (see Figure 7).

The 2009 HNBA Study participants also had majorities who were married or in committed partner relationships (58% of Focus Group participants, 62% of Survey respondents). However, similar to the LAPIS Survey Respondents, only 43% of the 2009 HNBA Survey Latinas had children living at home, and only a quarter of the Focus Group participants indicated there were children living at home. This suggests that as a group, the LAPIS participants are no more likely to have children living at home than those in the 2009 HNBA Study, most of whom were employed in the private sector of the legal profession. Likewise, both the 2009 HNBA and LAPIS Study participants were unlikely to have parents living in the home.



#### Figure 6 Marital Status of Study Participants

\* No focus group participant identified as being in a Civil Union or Committed Partner Relationship.



Figure 7 Family Status of Study Participants

## G. FAMILY'S EDUCATIONAL AND PROFESSIONAL BACKGROUND

The LAPIS Survey respondents indicated that the highest educational attainment for at least one parent was high school (24.4%) or less (20.4%). However, Figure 8 shows that an almost equal number (46.7%) had at least one parent with a college degree or higher. In fact, 18.4% responded that at least one parent had an advanced degree, followed by 15.9% who indicated the highest degree was a professional degree (including law degree), and 12.4% who selected an undergraduate degree as the highest degree. In comparison, a majority of the Latinas in the 2009 HNBA Survey (57%) responded that at least one parent had a college or advanced degree; whereas a somewhat smaller number indicated that they had at least one parent who did not graduate from high school (17.9%). Thus, the parents of the Latinas in the 2009 HNBA Survey appeared to have had a somewhat higher educational attainment level overall.





The majority of LAPIS Study participants (Survey 37%, Focus Groups 72%) did not have any family members, including parents, grandparents, spouse or extended family, who are or have been lawyers (see Figure 9). Of those few who indicated that they have family members who were or have been lawyers, only a very small percentage identified their parents (3.5% of Survey respondents and 4% of Focus Group participants), which suggests that most did not grow up with parents as attorney role models during their formative years.

This was also the case with the 2009 HNBA Study Latinas, in which more than half did not have any family members who are or were attorneys, and less than 10% had parents who are or were attorneys.



### Figure 9 Attorneys in Study Participants' Family

## H. SUMMARY OF THE STUDY PARTICIPANTS' DEMOGRAPHIC BACKGROUNDS

In summary, the LAPIS participants are relatively young, with almost two-thirds less than 40 years of age. The majority identify their ethnicity or national origin as Mexican, followed by a significantly smaller number who identify as Puerto Rican. Similar to the Latinas in the 2009 HNBA Study, a majority of LAPIS Latinas self-identify racially as White, although a significant number, and larger majority than those in the 2009 HNBA Study, self-identify as Mestiza/Indigenous. The majority of LAPIS Study participants are second generation, and speak both English and Spanish at home. One-fourth indicated that they speak only English at home, a smaller number than those in the 2009 HNBA Study. In addition, very few LAPIS participants do not speak Spanish, which contrasts with the relatively larger percentage of non-Spanish speaking Latinas in the 2009 HNBA Study.

The majority of the LAPIS and 2009 HNBA Study participants are married or in a committed partner relationship, and are less likely to have child(ren) or parents living at home. Approximately half (45%) of the LAPIS participants have at least one parent with a high school education or less, and, conversely, almost another half (47%) have at least one parent with a college or advanced degree. As compared to the 2009 HNBA Study participants, the educational attainment levels of the parents of the LAPIS Survey respondents appear somewhat lower; however, similar to the 2009 HNBA Study participants, the majority do not have any family members who are or have been attorneys.

#### **III. PROFESSIONAL BACKGROUND AND STATUS**

This section presents the data on the LAPIS study participants' professional background and status, including law school education, employment history, gender, racial and ethnic diversity at the workplace, and public interest sector income levels.

## A. LEGAL EDUCATION

The majority of LAPIS Survey respondents graduated from law school within the last ten years (56%), while the Focus Group participants have been out of law school for a longer period, on average 13 years, with approximately 25% of the participants having graduated 20 or more years ago (see Figure 10). In both the LAPIS and 2009 HNBA studies, the participants represented a diverse range of law schools nationally. As illustrated in Figure 11, the majority of the Survey respondents (51%) and the Focus Group participants (60%) attended a first tier law school,<sup>46</sup> equal to the 2009 HNBA Focus Group participants' first tier representation (51%), and much higher than the 2009 HNBA Study Survey respondents (31%).<sup>47</sup>

Approximately 39% of the LAPIS Survey respondents indicated their class rank was "average" and 35.1% indicated that they did not know their class rank. However, 17.3% indicated they were in the top 30% of their class, almost four times more than the number who indicated they were below average (8.4%). Almost half of the LAPIS Survey respondents served on a law school journal or law review (50.6%)<sup>48</sup> and almost a third (29.5%) served on the law school's moot court board. This represents a higher number than the 2009 HNBA Survey respondents, of whom 43% indicated they served on law review or a law school journal, and double the 15.1% who reported that they were selected for or served on the moot court board.





\* No Focus Group Participant Selected 1980 or earlier as year of graduation.


Figure 11 Law School Tiers of Study Participants

\* Based on 2009 US News and World Report Rankings.

#### **B. YEARS OF LEGAL EXPERIENCE**

As reflected in Figure 12, the majority of LAPIS Survey respondents<sup>49</sup> have been in practice for 10 years or less (64.1%), almost evenly split between those in practice fewer than 5 years (30.8%) and those in practice 5 to 10 years (33.3%).<sup>50</sup> Another 27.7% have been in practice between 11 to 20 years, and 8.1% in practice for more than 20 years. In comparison to their relatively junior LAPIS cohorts, slightly fewer (59%) of the 2009 HNBA Survey respondents had been practicing law for less than 10 years and as many as 13.4% had been practicing for more than 20 years.



#### Figure 12 Years of Legal Practice of Survey Respondents

#### C. INITIAL ENTRY INTO THE LEGAL PROFESSION

The LAPIS Survey respondents<sup>51</sup> relied on a variety of resources to assist in securing their first job out of law school. They indicated that family or friends (26.8%), law school career services offices (22.7%), public interest internship/fellowship (22.2%), and "Other" (28.4%) sources contributed most to their identifying their first legal job after graduating from law school.<sup>52</sup> As compared to the 2009 HNBA Study, the 2009 Survey respondents indicated that they were primarily recruited into their first jobs through summer clerkships (21%), personal referrals (18%), on-campus interviews (14%), and unsolicited resumes (11%).

Figure 13 illustrates that for 40.5% of the LAPIS Survey respondents,<sup>53</sup> the first employer after graduation from law school was a nonprofit public interest law office, but for almost one-third (32%), the first employer was a private law firm. The third largest category of initial legal sector employer was the judiciary, with 13% of the respondents indicating this was their first employer upon graduation.



#### Figure 13 Type of First Legal Job of Survey Respondents

#### D. YEARS OF EXPERIENCE IN THE PUBLIC INTEREST AND PRIVATE SECTORS

Over two-thirds of the LAPIS Survey respondents<sup>54</sup> had been working in the public interest sector for 10 years or less, with 41.5% of these respondents working less than 5 years and another 28.2% working between 5 to 10 years in this sector (see Figure 14). Over 30% had worked in the public interest sector for 10 or more years. The majority of respondents (54.3%) work in three states:

California (25.1%), New York (17.4%) and Texas (11.8%). The Focus Group participants have been practicing an average of 10 years as public interest attorneys.

A slight majority of LAPIS Survey respondents<sup>55</sup> have not held attorney positions in the private sector (53.3%); however, of those that did, most worked for a private law firm (88%). A much smaller percentage of the Focus Group participants worked as law firm associates (16%) and none in a partnership capacity.

Interestingly, as illustrated in Figure 14, almost all who previously worked in the private sector practiced for 10 years or less in that sector (95.1%), with the largest percentage having practiced for less than 5 years (78.4%).



#### Figure 14 Study Participants' Years of Employment in the Public Interest and Private Sectors

#### **E. CURRENT PUBLIC INTEREST EMPLOYER**

The majority of LAPIS Survey respondents (55.1%) work for a non-government employer. As shown in Figure 15, for Survey respondents Legal Services offices account for 35.4% of the current employers, public interest law office/civil rights law office accounts for 17.2%, public defenders' offices for 7.6%, and a significant percentage (39.9%) fall within the "Other" category, which consists of a large number of respondents working in a government-related public interest office. <sup>56</sup> Of the Focus Group participants, nearly one-third work in a legal services office (32%), and are divided equally between public defenders' offices (16%) and public interest/civil rights law offices (16%).



#### Figure 15 Current Workplace of Study Participants

#### F. SIZE OF EMPLOYER AND POSITION HELD

The majority of LAPIS Survey<sup>57</sup> respondents work in offices with more than 25 attorneys on staff (56.6%). Almost one-third of the respondents work in offices with 10 or fewer attorneys on staff—13% with 6 to 10 attorneys, and 17.3% with 5 or fewer attorneys (see Figure 16). Most of the respondents hold non-supervisory positions (60.6%), although almost a quarter are supervising attorneys (24.2%). The Focus Group participants include 24% who are supervisors, and another 16% who are General Counsel or Executive Directors.



#### Figure 16 Number of Attorneys at Survey Respondents' Workplace

#### G. DIVERSITY IN THE PUBLIC INTEREST WORKPLACE

The LAPIS Survey respondents<sup>58</sup> indicated that most of the co-workers at their current or last workplace are mostly female and majority White. As evidenced in Figure 17, 37.6% of the Latinas indicated that the majority of their co-workers are or were White females, while only 28.9% indicated that they are or were White males. The next largest group of co-workers identified by 16.8% of the respondents is Latinas and a much smaller number of respondents selected Latinos, 6.1%. As co-workers, African American females followed with only 6%, and Asian/Pacific Islander males trailed with less than 1%.

The majority of the LAPIS Survey respondents (66.7%) also indicated that their current or most recent supervisors are White, and reported that while there are more women as compared to men in their workplaces, men consistently outnumber women as supervisors. In particular, as seen in Figure 17, White male supervisors outnumber White female supervisors, 36.9% and 29.8%, respectively. The same applies to Latina/os. While Latina staff outnumber the Latinos nearly three to one, Latinos are more likely to be supervisors (12.1%) as compared to their Latina counterparts (8.6%). This is the same pattern for the smaller numbers of African American supervisors, 4.5% males and 2.5% females, and Asian/Pacific Islander supervisors, 1.5% males and .5% females. Thus, while the respondents work within a predominantly White and female workforce, supervisors are more likely to be White males than White females, and to the extent people of color are in supervisory positions, more men of color than women of color are supervisors, despite the larger numbers of female employees at these offices.



#### Figure 17 Ethnicity, Race and Gender of Co-workers and Supervisors at Survey Respondents' Workplace

\* No respondent identified co-workers as African American Males or Asian Females and no respondents identified co-workers or supervisors as Native American.

As represented in Figure 18, the majority of Survey respondents (60.9%) reported that women of color attorneys constituted five or fewer members of the staff, with 22.2% of respondents indicating that only one woman of color attorney works at their office. However, over a fourth indicated that more than eleven women of color attorneys worked at their office, including 12.9% who indicated there were more than 25 women of color attorneys at their office. Half of the respondents indicated that attorneys of color at their offices constituted five or fewer members of the staff and 15% reported that only one attorney of color worked their offices.



#### Figure 18 Attorneys of Color and Female Attorneys of Color at Survey Respondents' Workplace

#### **H. SALARY LEVELS**

The LAPIS Survey respondents' 2009 gross annual salaries<sup>59</sup> are considerably lower than median salaries of attorneys, and more specifically Latina attorneys, in the private sector and also the larger public sector. This finding mirrors the lower salaries common to the public interest sector, as reported in various studies on salary levels within the legal profession.<sup>60</sup> As indicated in Figure 19, almost half of the respondents had 2009 salaries at or below \$69,000 (19% at or below \$49,000 and 5% had salaries below \$30,000). The LAPIS Study Latinas appear to earn significantly lower salary levels than those reported by the 2009 HNBA Study Latina attorneys in all other major sectors of the legal profession. As illustrated in Figure 20, while 2008 median salary levels for the 2009 HNBA Study Latinas, representing all sectors of the legal profession, including private practice, corporate counsel, government, judiciary, and legal academia were at or above \$100,000 annually, only 22% of those in the public interest sector earned more than \$100,000 in 2009 and the majority of these individuals were in supervisory roles. Compared to the private sector in particular, this salary gap is significant and has grown dramatically over the past few decades.<sup>61</sup>

Type of employer may be related to salary level within the public interest sector. The Survey respondents who work for legal services earn the lowest pay level in this distribution. Thus, not only do 42% of those working for legal services earn between \$50,000-\$69,000, but 70% of all those who earn less than \$30,000 work for legal services. Of those working in public interest law offices/civil rights offices, 26.5% earn between \$50,000-\$69,000, as compared to 33% of the public defenders in the survey who earn between \$70,000-\$89,000.

As expected and previously indicated, supervising attorneys appear to earn higher salaries: 27% of supervising attorneys in the LAPIS Survey earned \$100,000-\$149,000, 25% earned \$70,000-\$89,000, 18.7% earned \$90-\$99,000 and only 2.08% earned over \$150,000.



Figure 19 Annual Gross Salary of LAPIS Survey Respondents

Figure 20 Median Annual Salary of 2009 HNBA Study Attorneys\*



\* Based on 2008 Salary.

By a slight margin, the majority of LAPIS Survey respondents were not the primary or sole income earner in their household, although 48.2% indicated that they are, and 80.4% of respondents indicated that their spouse/partner is also employed outside of the home. As compared to the 2009

HNBA Study Latinas, fewer LAPIS Survey respondents are the primary income earners for their families. This may reflect the relatively lower salaries paid to attorneys in this sector and the need for additional income.

## I. SUMMARY OF STUDY PARTICIPANTS' PROFESSIONAL BACKGROUND AND STATUS

The majority of the LAPIS Survey respondents graduated law school within the last 10 years, and the average number of years out for the Focus Group participants was 13, although a quarter graduated 20 or more years ago. The Focus Group participants also worked an average of 10 years as public interest attorneys. Nevertheless, overall, the LAPIS Study participants have fewer years experience practicing law than the 2009 HNBA Study participants.

The LAPIS Study participants successfully competed in the scholarly endeavors of law journals and moot court. Indeed, the LAPIS Study participants had a higher rate of participation in law journals and moot court than did the 2009 HNBA Study participants.

The majority of LAPIS Survey respondents have worked in the public interest sector exclusively. However, a significant number of respondents have also worked in the private sector earlier in their careers and an overwhelming majority of them worked in private practice, where they stayed for less than five years.

The majority of the LAPIS Survey respondents (approximately one-third) currently work for legal services. A majority work in offices with more than 25 attorneys, and while their offices are staffed mostly by non-Latina White female lawyers, the majority of supervisory positions are held by men regardless of race or ethnicity. Furthermore, only about one-fourth of LAPIS Survey respondents are themselves supervisors.

The LAPIS Survey respondents' salaries are extremely low. With half earning under \$70,000 annually, this salary gap is considerable when compared to the Latina attorneys from the 2009 HNBA Study, where the 2008 overall median salary level was \$110,000,<sup>62</sup> and \$120,000 for those working in private practice. Notwithstanding their relatively higher salary levels, there is some evidence from the 2009 HNBA Study that Latina attorneys in the private sector may still earn lower salary levels as compared to other attorney groups.<sup>63</sup> The majority of the LAPIS Survey respondents are not the primary or sole income earners, and 80% have a spouse/partner who is employed outside of the home.

## **STUDY FINDINGS**

#### EXPERIENCES OF PUBLIC INTEREST SECTOR LATINA ATTORNEYS: LA VOZ DE LA ABOGADA LATINA

This section of the report presents the perceptions and experiences of the LAPIS Study participants as identified from the Survey responses and the Focus Group discussions. These stark and candid responses and comments describe the LAPIS participants' formative experiences, influences on entry to the profession, the rewards and challenges of their career-related choices. The Study organizes these complex realities to reflect the most salient features of the public interest Latina attorneys' reasons for choosing a public interest career and the experiences that impacted and shaped their professional and personal lives. In doing so the Study does not present every benchmark or critical juncture in each individual's professional journey, but rather provides foundational information about the shared experiences and perceptions of the LAPIS Study's participants, in their own voices, la voz de la abogada Latina.

#### I. CHOOSING THE LIFE OF A PUBLIC INTEREST ATTORNEY

#### A. Commitment to Help Others

"I wanted to [go to] law school to work and fight for people's rights...."

Throughout the Study the public interest Latina attorneys expressed their conviction to help others, which served as a significant influence on their career choice, and for many, was the driving force to become a public interest lawyer. The LAPIS Study participants actualized their deeply held commitment to assist others in their pursuit of work that they perceive to be meaningful. They often described their job as their "passion," and several mentioned how they consider themselves lucky to be able to do public interest work. This differs significantly from the way many of the Latinas in the 2009 HNBA Study often viewed their professional role as intellectually stimulating and satisfying, but did not necessarily view their ultimate career choice as a personal mission to serve others. Both the 2009 HNBA and LAPIS Latinas view their work as challenging; however, this sense of passion and commitment for meaningful work was a core theme in the LAPIS Study, as illustrated in the following comments.

I love helping people, and I feel like this is some place where I really have a voice and I can help people that don't have one.

\* \* \*

I actually decided to go to law school because I realized my life [in the private sector], though profitable, was rather empty....what I was going to do after graduating was go [into] public interest.

#### **B.** Working for Social Justice and Equal Access

"My conviction to become a public interest/civil rights lawyer stems from my family's experiences as immigrants and the community where I was raised. I witnessed and experienced many inequities that angered me. I felt that I had to do something to address some of the problems facing my community, so I decided to be a lawyer at age 12."

For many of the LAPIS Study participants, the wellspring of their commitment to public interest work is a deeply held conviction to promote social and economic justice on behalf of underserved

communities, in particular the Latino community. Several commented on the need for public interest lawyers to serve the Latino community.

There's [a] real need for attorneys, and I thought that an attorney would be a really good advocate for Latinos in my community.

\* \* \*

Unfortunately, because of the condition of most of our community in this country, the only way to serve your community as a lawyer a lot of times is to work in poverty law, that's why I wanted to do [this work]....

Others discussed how their professional work resonates with their personal and family experiences of marginalization and discrimination, and thus motivates them to work for change. These comments from the Study participants illustrate these influences and professional aspirations.

I decided I wanted to be an attorney at 9 years of age. At that time, 1966, the Civil Rights movement was in full bloom and I saw how the power of the law could change the course of history for the underrepresented which included the members of my immediate family and my surrounding community.

\* \* \*

I was an undocumented immigrant to the U.S. for...many years; [and] having gone through that, I sort of realized how important it was for our community to have knowledge and information, and I figured attorneys had a lot of power and knowledge and information, and that was a way to help...out. I decided to go to law school and do something to give back to people like me.

\* \* \*

I did not set out to be a lawyer. But I think one thing that drove me to want to work with people and help people as well was my nuclear family....I was the only one who was born here...It was always very...clear to me that they were different, and not, necessarily, in a good way, and so the whole language issue, and just the memories of having people make fun of my family or make fun of my parents because my father couldn't speak English, and my mother's English wasn't perfect...really gave me, early on, a sense of what it's like to be marginalized.

#### C. Family Influences on Career Decisions

"I may not have come from a formally educated family, but I did come from a large, strong family that believed in hard work and 'right and wrong." I believe my family's ethics and spirit did influence my ultimate decision to attend law school and become a public interest attorney."

An overwhelming majority of the Survey respondents (92.1%) indicated that their parents stressed the importance of having a good education, a theme echoed in the Focus Groups. Moreover, nearly

one-third of the Survey respondents (31.3%) indicated that they had strong female role models in their early life that influenced their decision to pursue a career in the legal profession. Many of the Focus Group participants identified their mothers as the person having a profound impact on their educational and career aspirations. Thus, it appears that the LAPIS Study participants benefitted from having strong role models to support and guide them throughout their educational journey.

My Mexican mother always pushed me to go to school. Without her influence, I don't know what I would be doing today.

\* \* \*

I was raised by a single mom who stressed the importance of education and encouraged me to be a lawyer even though she herself was not able to help me in any of the processes to apply to either college or law school.

\* \* \*

The strong female role models in my early life influenced my decision to dedicate my life to the pursuit of social justice....

The Study participants also described the role that families and their communities played in instilling the value of helping others, whether for altruistic or socially progressive reasons. The following statements typify this widespread sentiment.

I think what influenced me to do public interest work was my family and the environment that I grew up in. My parents both work in the public interest area and have been very involved in that area.

\* \* \*

I just had that [public service] message drummed into my head over and over and over again my whole life, and I thought that the best way to really represent my community was to become a lawyer.

\* \* \*

I need to be ... giving back to the community, contributing to the community—plus my father wouldn't have it any other way, because I was the first person in my family to do everything...he...also pushed me to go to law school....

#### **D. Impact of Early Work Experiences and Internships**

"I didn't want to be a lawyer; [however] I had the opportunity to work for a full summer in [a government office]...and I met lawyers...that worked there...It was their mentorship and encouragement that [influenced me to] go to law school...."

Several Latinas in the Focus Groups spoke of the influence of an individual, an internship or clinical work in law school, or some other early workplace experience that inspired and encouraged them to pursue a career in the public interest sector. While only 16.9% of the Latina Survey respondents

had attorney role models in their formative years, these early work experiences and internships provided the opportunity to observe Latino attorney role models and led them to realize the similar impact they could have as lawyers in their communities.

I was working...as an intern at a [non-governmental organization] ... and I just remember sitting in that room and looking around and knowing that all of these woman had legal degrees from all over America, and thinking to myself that they were actually at the table helping to shape the policy that affects all these children in this country, and that might be a legal path for me to take to do something similar.

\* \* \*

Seeing [a Latino lawyer at college], he had a similar background as I did. I thought...[the] legal field is something I can do.

\* \* \*

[G]etting the public interest fellowship [at my law school], ... and the access to the clinics really early on, ... as a second-year.... I think, solidified [my decision to do] public interest.

#### E. Destined for the Public Interest Sector

"After law school, I worked for a private firm....One of the cases I was working on, I was representing this large corporation that had committed a number [of] environmental atrocities and I always wondered who was represent[ing] the people on the other side.... At that point, I knew I was...never [going to] make a lot of money because I would probably be representing the people on the other side. I think that was the case that really caused me to go into public interest."

The majority of the Latinas knew when they went to law school that they wanted to work in the public interest sector and as such began their careers there. Indeed, many have worked exclusively in the public interest sector. However, a significant number (46.7%) of LAPIS Study participants worked in the private sector as well, although often for less than 5 years.

Overall, their experiences varied. One described working in the private sector as a "blip" in her career trajectory that eventually "precipitated" her return to public interest work because "it was a very inhospitable environment for a woman of color. In particular, [her] firm, which did a lot of things to promote diversity, still felt very restrictive and difficult." For others, although they enjoyed their work in the private sector, they saw themselves destined for a career in public interest. As one Latina attorney stated, "even when I was with the law firm, I was there for a short stint and I was going to leave and do public interest work because that's work that I also knew growing up." Another stated that she enjoyed working in the private sector but always knew "it wasn't going to be a long-term" position. Thus, many found the attraction of public interest work overwhelming and left the private sector for a more rewarding and satisfying career in the public interest sector.

## II. THE REWARDS FOR LATINA ATTORNEYS WORKING IN THE PUBLIC INTEREST SECTOR

#### A. High Rates of Career Satisfaction

#### "I feel very lucky to pursue my passion and do what I love to do."

Almost three-quarters of the Survey respondents (72.5%) and the majority of the Focus Group women articulated their high rate of satisfaction with their public interest careers. The abundant references by Study participants to their commitment to social justice on behalf of vulnerable and underserved populations suggest that the high rates of satisfaction may be due in part to the inherent nature of the participants' work. This is reflected in a Focus Group participant's one-word description of her career in the public interest as "meaningful" and another's description of her trial work as "exciting," while a Survey respondent described her "experience working in the nonprofit sector as a Latina attorney [as having] been incredibly positive and fulfilling."

The work setting and relationships with colleagues may also be a factor in the high satisfaction rates. One Focus Group participant stated that the people in her office "appreciate one another." Also, over half of the Survey respondents reported that they have been given ample opportunity to network and socialize with senior attorneys or supervisors in formal and informal gatherings, and social events, which suggests that the participants have opportunities to form developmental relationships and enjoy social interactions with colleagues and supervisors. Further, as discussed below, several of the participants indicated that they experience a positive work-family balance in their public interest jobs.

#### B. Positive Quality of Life and Work-Family Balance

"I have had great support as a Latina, a woman and working mother in my current position in the not-for-profit public interest organization I'm working for."

Latina attorneys working in the public interest sector were as unlikely as the 2009 HNBA Latinas to have children living in their homes and almost two-thirds believed that having significant family-care responsibilities has or will affect their opportunities for advancement. Nevertheless, the qualitative data from the LAPIS Focus Groups suggests that women in the public interest sector believe that they are better able to accommodate the needs of work and family than other legal sectors and that their employers are more accommodating of family-care responsibilities. Several of the Focus Group participants identified the ability to balance their professional careers and personal lives as a slight advantage to a public interest career. Several noted their enhanced ability to raise children and spend time with their families, and even commented that women in the private sector probably did not have opportunities for similar work-life balance.

The overwhelming majority of Survey respondents work full-time (94%) and work an average of just under 50 hours per week, with approximately 20% reporting that they work over 50 hours per week.<sup>44</sup> This data suggests that even though these women are employed full-time and work roughly 8-10 hours a day, they believe these environments to be better suited than others for managing career and family roles. One participant stated that while "some recognize [work and family] as incompatible," she believes that public interest employers "appear to offer a bit more balance."

It may be the case that the structure of private sector work, which is based on extensive billable hours and business development requirements, results in a less hospitable environment for accommodating family and work demands than is the case in the public interest sector. The emphasis on revenue generation for private sector attorneys may on balance have a greater adverse impact on the Latinas' work-family balance than is required of attorneys working in the public interest. While there are unique financial demands of the public interest sector, such as fundraising from private donors and grant solicitation from government sources, these demands are not typically the responsibility of individual public interest attorneys.

Also, there are compelling reasons, based on the public interest sector's commitment to equality and access, for public interest employers to support creative strategies that address ways to balance family commitments and professional responsibilities. This is particularly the case when women in the workforce continue to carry a larger share of family-care responsibilities.<sup>65</sup>

I have noticed that other public interest [organizations] are just [as] supportive with their female employees [as my public interest office]. It may be a matter of dealing with persons who always fight for civil rights.

\* \* \*

Public interest types places tend to be more accommodating and women tend to gravitate there.

#### C. A Valuable Professional Identity Incorporating Language, Ethnicity, and Culture

"In terms of the clients, I feel there's a sense of...comfort and appreciation that [they] can speak to someone who not only speaks [their] language, but understands [them] culturally."

Several Focus Group participants described the tremendous satisfaction of being able to provide legal services to Spanish speaking clients. Furthermore, many of the Study participants who have a significant proportion of Latina/o clients also believe that their language skills and ethnic identity, as well as their unique cultural insights, are critical components of their success.

When you sit down across the table from a client (who is maybe elderly, very humble and...nervous to be sitting with you because you're an attorney) and you're able to communicate with that person in Spanish, you take away their fear and tell them, "You don't have to worry about this, dealing with this person who is defrauding you harassing you. You tell them to talk to me, I'm your attorney." That's a great feeling.

\* \* \*

In the public interest world, Latinas are in demand because of the growing number of Latinos in our society. We need more ... qualified lawyers that have not only the training, cultural competency, language capacity, and the consciousness to really fight for justice.

Some of the Study participants believe that their ability to speak Spanish played a major role in their employers' decision to hire them.

I believe that my ability to speak Spanish was an important consideration for the hiring committee when I was given a job. My first job was in the employment unit and over 90% of the clients speak Spanish. Me being Latina was less important than the language issue; anyone who spoke Spanish was given priority in hiring.

Also, many believed that their Latina status provided them with unique opportunities because of their employer's "desire to show diversity" and also because it "bring[s] a unique perspective to the table," such as the ability to describe what it feels like to live the experience of their clients and to speak as someone who grew up in majority Latina/o neighborhoods. Thus, the Latinas in this Study believe that their linguistic skills and cultural sensitivities add value to the public interest sector and provide enormous benefits to their clients.

A lot of things that seem completely ridiculous or outrageous or complicated to my colleagues; [however, to] me, are just understandable experiences when contextualized with what it is like to live as an undocumented person in the United States.

\* \* \*

My supervisor truly appreciates and values that I am Latina and speak, read, and write fluent Spanish. My presence in the office has highly increased our Latino outreach and the number of Latino clients that call for appointments. My background, along with my commitment to the Latino community and my strong work ethic, is definitely viewed as an asset by my employer.

Notwithstanding the fact that many expressed a true sense of pride in their language skills and biculturalism, which was shared by their 2009 HNBA counterparts, many of the LAPIS Latinas realized that these unique skills place additional burdens on them that their non-Spanish speaking colleagues do not share. These burdens include providing translation services for other attorneys and office staff, in addition to their other professional responsibilities to their clients, and being assigned more burdensome and difficult caseloads involving Spanish speaking clients without proper recognition of the demands of the work, or opportunities for professional development usually associated with complex work assignments.

I wasn't getting the support that I needed. Simply because I spoke Spanish, I was expected to do twice the work and carry the same caseloads as everyone else. And I was like, you know what? I can't stay here because I am going to burn out.

\* \* \*

Being a bilingual attorney has also had its advantages and disadvantages. I have been able to get great public interest jobs because I speak Spanish, but then I have also been treated as an interpreter or asked to translate for other non-Spanish speaking attorneys.

\* \* \*

As a Latina, I was given more difficult cases than most first year attorneys because I could speak Spanish. At the same time, I was not rewarded for practicing in a variety of areas of law and not specializing. I was also not rewarded for insisting on qualified interpreters for my clients.

## III. THE CHALLENGES FACED BY LATINA ATTORNEYS IN THE PUBLIC INTEREST SECTOR

The LAPIS Study participants regularly faced significant challenges and obstacles in their practice, including lawyers, judges, and clients doubting their competence, peers and society devaluing or trivializing their work as public interest lawyers, misidentification as non-lawyers or clients, different treatment from lawyers and non-lawyers because of their ethnicity, gender, and race, as well as jobs characterized by limited opportunities for advancement and low salaries. Whether inside or outside their public interest offices or the courtroom, they feel they are perceived and treated differently from other members of the legal profession not only because they are Latinas, but also because they are public interest sector attorneys.

#### A. Different Treatment Based on Ethnicity, Gender, and Race: The Three Faces of Latinas

"I think, as a Latina, your body is marked, ... It's not just you're a female and you're a Latina, but somehow you're weaker.... You're just totally treated differently as a result of being, a Latina female attorney. You...don't get the same amount of respect. Your work isn't given the same amount of respect, you're not given the same amount of recognition...."

The Latina participants experience different treatment at the workplace, outside the office, and even in the courthouse based primarily on an intersection of their ethnicity and gender, and for some their race. Over half (58.2%) believe that they have to perform at a higher level than non-Latina attorney peers to gain the same level of credibility and career opportunities in the workplace.

These experiences, while very similar to those described in the 2009 HNBA Study, were particularly disheartening to the Latinas working in the public interest sector because of the stated public interest commitment to justice and equality. The women described comments and practices that came from clients, peers, supervisors and judges. Over one-third (37.6%) of the Survey respondents indicated that they experienced demeaning comments or harassment because of their status as a Latina attorney and believed these experiences negatively impacted their career opportunities and advancement. Several Focus Group participants also reported their colleagues commenting on how well they "spoke English" or "almost without an accent." Some reported judges and opposing counsel misidentifying or confusing them with other Latina/os. For example, one woman commented, "I can't tell you just how many times I was called Fernandez, Rodriguez, or Perez." The women viewed these types of derogatory comments and interchangeability with other Latinas as examples of their colleagues' ethnically-gendered perceptions of who a Latina is or should be.

I can't tell you the number of times somebody has come up to me, including at [my office] and looked at me and said, "Oh, you speak English... you speak English very well." Or have made racially derogatory comments and have said something to me like, "Not you. You're different." And things of that sort. So it's there.

\* \* \*

Some of us who are light-skinned Latinas, we benefit from white-skin privilege.... And so the darker you are, you are facing the racism directed at African Americans as well. There is a very clear racial hierarchy in the public interest that I don't think that there has been real opportunity to talk about. And then the way it negatively impacts Latinas.

\* \* \*

Latinos will blend better with the White males or with the African-American males, but we don't, so I think...that we're even further down. I think [the different treatment is] the combination—not just being female, but being a female Latina.

\* \* \*

I think our ethnicity and gender makes us all really different, and you're punished for not conforming, ... [and making] other people feel awkward. So I think you're rewarded for conforming, punished for not conforming.

Some Focus Group participants believed that their male colleagues attributed their professional accomplishments to affirmative action or diversity goals rather than merit or ability. One recounted a colleague asking whether "Yale had a good affirmative action program" after seeing her law school diploma.

#### **B.** Negative Assumptions about Latinas' Competence

"So, I think that sometimes there's a perception that even in some public interest places, 'You're smart and you're good, but you aren't good enough.' And then it puts a burden on you to try to dispel that. I felt that burden to try to dispel that [as a way of] saying, 'No, no, no, I'm as smart as the others, as good as the others.' ... I just wanted to do more and show more."

The Latinas in the LAPIS Study struggled with negative perceptions about their qualifications and professional skills. As one Latina stated, "I'm a Latina and [the assumption is I'm] not good enough and don't work hard enough." These perceptions are from various members of the profession, including lawyers, judges, and clients. Despite the Survey respondents' high satisfaction rates with their career experiences, only 22.8% believe that Latina attorneys are viewed positively by others in the legal profession, and 43% believe that they have to act, dress, or communicate differently from their non-Latina peers to gain the same credibility and career opportunities.

Considering the strong credentials and academic preparation of the LAPIS Study Latinas, the data suggests that this experience of presumed inferiority of Latina attorneys can only somewhat be mitigated through individual achievements in law school, at the office, or within the profession. To the extent that they are judged on the merits of their work, this recognition is only temporarily sustained because they continue to encounter these negative perceptions throughout their professional careers.

#### C. Devaluation and Marginalization of Public Interest Work

"The perception is that if you didn't work for a large law firm, you must be second tier...."

Many attributed the questioning of their competence to the marginalization of the public interest sector by their private sector colleagues and general public. The LAPIS Focus Group participants

attribute this marginalization to the erroneous belief that the public interest sector is comprised of lawyers who did not or could not make it in the private sector world.

Public interest Latina lawyers are perceived by the profession to be individuals who did poorly in school and/or didn't graduate from good schools. This is not accurate, but adds a burden to these lawyers. I find that I always have to justify my experience before I am respected.

Latinas in the public interest sector described how they believe that their jobs are considered by others to be less challenging and meaningful than a job in the private sector. Their sense of the devaluation of public interest work is based on comments by lawyers, family and friends, and presents a frequent challenge to Latinas' sense of professional pride.

I have been at Legal Aid my whole career so far.... When I tell people I'm still there, they ask, "Why are you still there?" [I respond,] "Because I like my job." The expectation is that public interest is just a stepping stone to something else better, and that you're...only supposed to be there temporarily.

\* \* \*

And there is that difference in perception of where you worked....When I worked at [legal services] as a benefit attorney for [several years], I would say, "I'm at [legal services]," people would say to me "What happened? What happened to your career?" I was like, "What happened to my career? I'm enjoying what I'm doing." "Why? Why would you do that?"....There's that outside perception from an organization looking into your pedigree.

Several Focus Group participants noted that their academic preparedness and well-honed legal skills should serve to counter some of the false perceptions about their individual competence, and gain them individual professional recognition, but found that it did not ensure a change in views about the value of public interest sector jobs. This suggests that success in academically challenging endeavors in law school, such as participation on law journals and moot court, and professional achievements after graduation may mediate some issues of competence but cannot eliminate negative perceptions related to the work associated with the public interest sector, or perhaps offset the negative perceptions associated with a low paying job, or a job held by a significant number of women. It thus appears that Latina public interest attorneys cannot fully unburden themselves of the stigma attached to public interest work solely on the merits of their own work.

#### D. Misidentification as Non-lawyers

"[A] Ithough I have over 15 years litigating in Family Court, it is not uncommon that I am asked if I am the petitioner or have been told to wait for my attorney, simply because I am a Latina woman. I get this response from court officers, judges, and other attorneys even though I am dressed in business attire."

An overwhelming majority of the Latinas in the LAPIS Study experienced being mistaken for a non-lawyer, such as an interpreter, a clerk or a secretary. Of the LAPIS Survey respondents, 74.2% indicated that they have been mistaken for a translator, court reporter or another non-attorney in the

workplace. These experiences are similar to those of the 2009 HNBA Study participants. This suggests that within society and the legal profession as a whole, Latina lawyers, regardless of professional sector or setting, are not considered to represent the prototypical lawyer. As such, they experience the humiliation of their exceptionalism as Latina lawyers, and bear the status as an outsider within the legal profession.

[T]wo weeks ago I walked into a hearing and the judge said, "Oh, great. The interpreter is here.".... At work, if I am walking around, I always get stopped by those who are delivering packages.

\* \* \*

In the courtroom, you know, there's a perception that you are [not] the attorney, you're either the interpreter, you're the family member,....They don't automatically assume you're the attorney.

\* \* \*

I experienced the judge asking me where my attorney was, and I was the attorney.

\* \* \*

During one court appearance, a clerk asked my co-counsel (a Latina) if she spoke English. I was so frustrated one day that I wanted to wear a sign that stated "I may be Latina but I am NOT the litigant."

\* \* \*

I was walking by and a gentleman had come to file his appeal. And my clerk was asking him did you bring extra copies, and he pointed to me, and I was dressed in a suit and he said, "Can your secretary make me a copy?" And the clerk was like, "Sir, that's our deputy general counsel. And what was most hurtful was that this was a Hispanic male. It wasn't a White person saying this, this was another Hispanic perpetrating the same stereotype, like I look Hispanic, I must be the secretary."

#### E. The Reality of Diversity in the Public Interest Sector

"[T] he lip service is that, 'Oh, I'm very open, I'm very liberal, I'm committed to diversity, I love seeing people of color move up,' but the truth beneath it is sometimes very different, and that can be a very rude shock when you have to deal with the reality of that."

The majority of the Survey respondents believe their employer is committed to diversity (60.7%) in that their organizations value and consistently demonstrate a commitment to establishing and maintaining a diverse workforce. Nearly half (48.7%) believe that their status as a Latina benefited their ability to be hired into their chosen position in the legal profession. Specifically, Latinas believe that their ability to speak Spanish and relate to their clients is an asset and helped many to get their foot in the door in the public interest sector. However, while many believe that their organizations value diversity, over a quarter disagree (26.9%) that they benefited because of their status as a Latina, and nearly one-third (30.5%) believe that their status as a Latina created more barriers than opportunities for them in this sector of the profession.

The Latinas in the Focus Groups described their frustration and disappointment of working in an office whose primary mission is to promote equality, and yet tolerated perceptions of them by others and the general public as low achievers because of their status as Latina attorneys. Their frustration is heightened by the fact that they work in public interest offices with a stated commitment to social justice and diversity. Some were acutely aware of the tension between the professed equality agenda of their employer and their own workplace experiences that were often tainted by stereotypes based on gender, ethnicity and race, similar to the experiences of their 2009 HNBA Study counterparts.

In the Focus Groups, several Latinas voiced their frustrations with their experiences and many were surprised because they entered public interest service expecting to find a more equal playing field.

[W]e don't think there's a negative perception of being a Latina at a nonprofit, because a lot of times, the nonprofits have a lot of people of color. But there are still a lot of [public interest] places where people of color are the support staff and not really the attorneys. And so when you come into an environment like that, it is very oppressive, still, even though you're all working towards social justice.

\* \* \*

[O]ne of the things that I found disconcerting is a lot of sort of negative attitudes expressed about our clients from all parts of the world, not just specifically Latinos, but the idea that they could be comfortable sort of expressing that in our environment....

\* \* \*

I think there has always been this assumption that maybe because it is public interest that we would perhaps meet up with less racism. And I have been so shocked in so many ways by the lack of understanding that there's a lot of racism in hiring practices in the public interest sector. And, yes, it's found in Legal Services. It's found in Legal Aid. It's found in government.

Nevertheless some Latina participants commented that a genuine commitment from those in leadership to real diversity can make a difference.

[L]eadership does matter quite a bit. I think, most public interest places want the diverse staff, but it's how you're treated once [you're there that's] where leadership matters in the organization.

#### F. Few Opportunities for Advancement

"So I think there is this myth that it would be more opening and welcoming to people of color, but when you go up to management you actually do find fewer and fewer people of color."

The Latinas in the Study lamented about the tremendous lack of opportunities for advancement and upward mobility at their offices and in the public interest sector generally. One of the most disheartening findings is that only 13.4% of the Survey respondents believe that Latina attorneys are

provided the same opportunities as others to succeed and advance in the legal profession. This finding is consistent with findings from the 2009 HNBA Study. This lack of opportunity is compounded in significant measure by the limited number of supervisory positions available in public interest offices, intense competition for those positions and the slow turnover in such positions. As a result, these supervisory positions are filled at a sluggish pace which stunts the professional development of an individual's public interest career.

I looked at the management. And all of the middle management and upper management were White males that had been there for 20 years. And I knew I wasn't going to move up anytime soon....I wasn't getting the support that I needed, I didn't feel respected.

\* \* \*

If they're looking at positions of leadership,...I certainly don't see it as an opportunity in our office; I think they pay lip service to it. But nothing is really accomplished. You always hear about yes, Latinas, let's help Latinas, let's raise them up. I think there's a ceiling everywhere.

Given the challenges to professional advancement in a public interest sector office, the Latina participants were especially cognizant of the impact leveled on their career opportunities by stereotypes about their competence. They described how they had to overcome these perceptions to gain credibility.

And now when you rise up and you begin to see you are now at a certain level and the racism shows up in very sophisticated ways. And the bottom line is there is a presumption of competence and capability with White men, and with women of color, I feel, there's a question mark. And then you're supposed to be in the business of overcoming that lack of a presumption of competence.

\* \* \*

So I find that we have to do a lot to prove that we are running a very stable, very well-respected, well-run organization in ways that my White male peers won't have to do.

#### G. Low Salary Levels

## "It is virtually impossible to support ourselves [with] those salaries and expect to also do good work in our communities."

One of the greatest challenges for Latina attorneys working in public interest sector jobs is the low salaries these positions pay. The impact of low salary levels was a recurring theme throughout the LAPIS Study along with references to the large debt incurred in securing a legal degree, and the significant salary gap between the private and the public interest sectors. Many LAPIS Study participants described struggling to pay law school debt and meet basic living expenses. Indeed, several of the Focus Group participants indicated that they could not have worked in the public interest sector without the income from their partner or some other financial assistance from family. The low salaries pose a particularly heavy burden on many of these women because they are often the first

in their family with a professional degree and license and, consequently, many have financial commitments to their families.

Many of us are first generation college and law school grads. We help our parents out, and as [a] result, our ability to choose to stay in public interest law is something that many of us struggle with every day due to the low salaries and the high loan debt.

Moreover, the LAPIS participants described the larger impact on communities, the public interest sector and the legal profession generally, that this perfect storm of low salaries and high debt have on career opportunities for Latinas. Several commented that the recruitment and retention of Latinas in the public interest sector suffers as a result of this salary gap between the public and private interest sectors. One Latina succinctly described the challenge: "One of the biggest obstacles in recruiting and maintaining Latina public interest attorneys in the field is money."

They feared that as a consequence there would be fewer Latinas able to accept and stay in public interest jobs. As one Latina attorney commented, "many of us [Latinas], as first ones to go to college, law school, etc. help our families financially and that's a barrier to staying in public interest careers."

This is also borne out by comments from several Focus Group participants that without an additional income from a spouse or their family they could not stay in their public interest jobs.

[L]ow pay at public interest jobs may deter many Latinas from public interest work, where they are desperately needed. Because of the high costs of student loan payments, loan reduction programs must be supported. Having supported my family (parents) and husband and child on a public interest salary has been extremely difficult and stressful with the increasing burden of student loan debt.

#### **IV. STRATEGIES FOR SUCCESS**

This section describes the various strategies that the LAPIS Study participants identified as having helped them throughout their careers and that they believe can help other Latina attorneys seeking to enter or who are currently working in the public interest sector.

#### A. Access to a Diverse Pool of Mentors

The LAPIS Study participants emphasized the importance of others to their success. A significant percentage of the LAPIS Survey respondents indicated that informal (69.7%), more so than formal (33.3%), mentors inside and outside their workplace have played a critical role in supporting their professional development, and the Focus Group participants identified both Latina and non-Latina mentors as a critical factor to their success.

The LAPIS participants have relied on a diverse group of mentors.

I've learned slowly but surely from different people, whether they were White males, Black males, White women. You have to reach out and your mentorship should be diverse because you are going to get really great advice from those different people.

\* \* \*

I think mentors are critical. Latino mentors and non-Latino mentors, because I've had both. I think that is really, really critical to be able to reach out to people and...not to be afraid to ask for guidance.

Mentors played a significant role in helping the LAPIS participants choose and direct their careers and have guided them through difficult times. These mentors have listened to them and provided words of wisdom to keep them on track, and as one Latina attorney noted, a "mentor … really helps you survive the whole experience of being a Latina lawyer." Although mentors from different backgrounds provide critical support, Latina mentors can play a special role in assisting with career development because, as one woman described, they "understand what [Latina attorneys] are going through."

Also, what many women consider essential in a mentor is someone who will serve as an advocate for them. An ideal mentor is "somebody up the chain who is looking out for you…" This assistance from someone in a position to influence the organization is critical because "[Latinas] usually don't have somebody in that group advocating for us or keeping an eye out for us, or who would know your name."

For those in management positions, being able to talk to others in similar positions was particularly helpful.

There's a group of us [managers in legal services offices] and we kind of formed our own group....Latina, but also non-Latina, but women of color. And it's very important to have that place...because not only are we women and women of color and we're lawyers, but we're also in management positions. So having that safe place to talk about this sort of stuff and bounce stuff off of each other and know that I'm not the only one struggling with that scenario and here's somebody else and here's how they dealt with it, and it really helps to maintain sanity to have that.

Although lawyers and legal professionals in the public interest sector can play a singularly important mentorship role, the LAPIS participants also identified family, friends and other women who served as a source of "support and nourishment." Indeed, informal mentors played a particularly important role for many of these women, and for some were the only mentors available to them.

#### **B.** Community and Bar Association Support

Another strategy for success identified by the LAPIS participants is participation in community organizations and membership in bar associations. These organizations and bar associations provide a source of professional recognition within the women's public interest offices. As one participant noted, "it's very important to take part in the organizations that exist in your community also aside from your work. Because we are Latina and as long as the people that you work for know that you are important in the community out there, they will see you differently."

Moreover, the participants identified the potential for "promoting women's leadership" from within such organizations, and the women described the need for bar associations, including the HNBA, to be more inclusive of women in the public interest sector.

Strengthening the institutions in our communities that do have integrity, I think that is very important. And promote women's leadership in those institutions and in the bar associations.

#### C. Public Interest Employers Committed to Diversity and Access

An important factor in professional success identified by the LAPIS women is the commitment of the leadership within their public interest offices to promoting Latinas. The women described how leadership is what drives the implementation of an organization's commitment to diversity, equal treatment and access to advancement opportunities.

I think a barrier is sometimes breaking into management...it can be...who is at a leadership level who is promoting and wanting to promote and recognize certain work.

#### **D.** Support from the HNBA

In addition to the leadership-building opportunities and issue-specific support sought from bar associations, several LAPIS participants made specific recommendations to the HNBA. One specific recommendation to the HNBA echoed by several LAPIS participants was assistance with the oppressive debt burdens of public interest Latina lawyers and addressing the low salaries of the public interest sector. The women suggested that the HNBA support legislative initiatives, including loan forgiveness legislation.

Some women also called on the HNBA to challenge the low salary structure of public interest work because of its adverse impact on women and Latinas specifically. Some data supports the comments that gender disparities in public interest offices exist and are pernicious.<sup>66</sup>

I think another place HNBA can help....[is with] the paradigm that we've received as a community, that it's okay to pay lower wages to public interest lawyers, overall....I think it needs to go...to the bar associations for support to say, you know, that paradigm cannot continue to exist. Because that's what keeps...women from going into public interest law....That's a paradigm that has to change. It's the feminization of poverty in public interest jobs, and I think that's a problem the bar associations have got to start weighing in on.

The women also suggested that the HNBA promote access to legal education because they fear that Latinas face greater challenges to entering law school. They noted that the HNBA should support career advancement specifically on behalf of Latina public interest lawyers within the legal profession and into policy making positions generally.

## SUMMARY AND CONCLUSIONS

The Latinas working in the public interest sector have very high professional satisfaction with their career experiences, much of which is based on the social justice aspect of their work and their ability to provide assistance to clients who have limited access to legal services. The LAPIS participants described how their work was meaningful to them and how prior personal and professional experiences helped shape their commitment to public interest work. Recurring themes include the great satisfaction the participants receive from their job, their sense that they are helping others in their community, and that they are assisting people whose situations may remind the Latinas of their families' and their own experiences.

The majority of Latinas in the LAPIS Study had spent their entire or most of their careers in the public interest sector. This focus on public interest work was due to their commitment to helping others and their lack of interest in working in the private sector. This disenchantment with private sector employment is due, in part, to their preference for careers centered on the goals of social justice rather than monetary incentives and because, as one participant described, "it was just a foreign world." Of those who worked in the private sector, many did not enjoy the experience or the work environment. Even for those who had a positive experience in the private sector, they found public interest work more personally compelling and professionally satisfying.

In addition to the tremendous satisfaction associated with the work, many of the Latinas in the public interest sector also identified the benefit of working in offices which they perceived to allow them to better balance their personal and professional lives. This perception remains despite other findings to the contrary. While the majority of the Latinas in the Study do not have children living in the home and believe that having significant family-care responsibilities will negatively impact their career advancement opportunities in the public interest sector, it appears that overall, the Latinas perceive the public interest sector to be more accommodating of the Latinas' current work and family roles.

The LAPIS participants' high rates of career satisfaction, however, are tempered by the effects of significant professional obstacles. As was the case with the Latinas in the 2009 HNBA Study, the public interest Latina attorneys faced different treatment and challenges related to the intersection of their ethnicity, gender and race that they believe negatively impact their experiences and career opportunities in the public interest sector. They face sexism and disparate treatment at the workplace and from other members of the legal profession, including judges and attorneys, in both the public and private sectors. They believe they encounter presumptions of inferiority by those they work with and throughout their practice, such as assumptions that they did not graduate from reputable schools, they are not as smart as their White colleagues, and that they could not get a more prestigious job in the private sector.

Moreover, regardless of their attire and prior appearances as attorney of record, they are often misidentified as someone "other than the attorney," such as translators and clients. Other research has provided similar examples of how Latinas/Chicana attorneys in the legal workplace minimize or mask certain cultural aspects of their appearance to avoid being misidentified in such a way and to legitimize their professional status.<sup>67</sup> Furthermore, like other women of color, they often experience a sense of "invisibility" in the legal profession and are often relegated to the "generic" woman of color status in the workplace, which includes confusing and mixing up their names with other women of color, and referring to many Latinas by the same familiar Spanish surname.

As compared with non-Latinas, especially men, they are acutely aware of what they perceive as a doublestandard that is often applied to them, as well as, the impact this has on their work load and work habits. The women described how they have to work harder than their peers and put in more hours to persuade others of their competence and to overcome this presumption of inferiority.

At the center of these common experiences are negative perceptions about Latinas as attorneys and how Latina attorneys may not conform to existing gender and cultural norms about the role of a lawyer in the United States and the type of work that is appropriate for women and persons of Latin American ethnicity and national origin. This sense of stereotyping and discrimination in the workplace has been identified by other researchers as more commonly perceived by lawyers of minority racial and ethnic groups as compared to White lawyers, and often consists of demeaning remarks and less access to desirable work assignments.<sup>68</sup>

The Latina public interest attorneys also face barriers and challenges uniquely associated with the public interest sector. The LAPIS participants described how they endure negative perceptions and assumptions that apply to public interest work generally. Their work is demeaned or trivialized because of its very nature. In this sense their public interest work, qua public interest employment, is devalued and is part of a larger challenge facing the public interest sector. Although some acknowledge how law school pedigree or an employer's elite reputation may offset some of the negative perceptions of public interest work, the general sense is that public interest lawyers are not as competent as their private sector counterparts. Coupled with what they perceive as limited recognition and devaluation of their work from their private sector peers and the legal profession as a whole, the LAPIS Study participants find themselves working against an entire employment sector stereotype.

The LAPIS participants also described the professional obstacles inherent in the public interest sector that they believe negatively impact their opportunities for upward mobility within their offices. The Latinas described the limited opportunities to move into management or to move up the ranks similar to those described in the 2009 HNBA Study. These include different treatment based on gender, race, and ethnicity, as well as the shortage of identifiable mentors in management. However, the public interest Latinas also described situations, unique to the public interest sector, which affected their professional and developmental opportunities, especially the small number of supervisory and management positions and the low turnover within the public interest sector.

The financial challenges posed by low salaries characteristic of public interest work is legend and has been identified by the legal profession as a significant barrier to entry and promotion within the public interest sector.<sup>69</sup> Low wages in the public interest sector indeed are the norm nationally. According to data from an *After the JD Study* monograph,<sup>70</sup> the median annual salary for Latina/o attorneys working in Legal Services or the Public Defender was \$41,000, for Latina/os working in a public interest organization the median annual wage was \$43,000, and for other nonprofit organizations was a striking \$20,000. This is considerably lower than the 2008 median compensation level for Latina/os in private law firms of \$80,000, as reported in this data, and also the 2008 median salary level for Latina attorneys working in private practice of \$120,000, as reported by the 2009 HNBA Study. Private sector salaries appear to be more than double and perhaps even four or more times the average of those working in the public interest sector and other nonprofit organizations.<sup>71</sup> Furthermore, the Class of 2009 NALP Survey reported that the median salary for the 2009 graduates

with entry positions within Legal Aid and public defenders' offices was \$42,800, but for those entering the private sector the median was \$120,000.<sup>72</sup> Compared to the private sector this salary gap is significant and has grown dramatically over the past few decades.<sup>73</sup>

It is no wonder that the Latinas in the public interest sector who participated in this Study resoundingly commented on the deleterious impact of their salaries on their lives. For example, the LAPIS Focus Group participants almost uniformly identified low wages as a barrier to public interest work and are acutely aware of the impact of their salaries on their personal and professional choices.

The Latinas also complained that while they earned significantly less compared to their peers in the private sector, the effects of these salaries were compounded by long-term educational debt that required large repayment amounts. As prior researchers have found, Latina/os and Black lawyers "tend to leave law school with the largest amounts of debt, in part because they depend more on loans than on other sources of financial support during law school....Compounding the problem, black and Hispanic lawyers reported lower salaries, on average, than members of other groups by virtue of their concentration in lower paying sectors of the law."<sup>74</sup>

The finding that the Latinas from this Study are very satisfied with their experiences in the legal profession despite lower compensation levels and limited advancement opportunities suggests that objective career success (salary and positional level) may not necessarily translate to subjective success (career satisfaction) for this population of attorneys. Data from other research that suggests that public interest lawyers have high rates of job satisfaction supports this interpretation of the LAPIS findings.<sup>75</sup> Perhaps this is because the LAPIS Latinas define success for themselves through different values in their public interest roles. There is some research that supports this notion. In a study of Mexican American/Chicana attorneys, Garcia-Lopez (2008) found that rather than define success in terms of prototypical measures based on monetary ambitions or considerations, Chicana attorneys redefine career success in terms of values related to social justice and change and are often drawn to the legal profession as a way to promote these goals.<sup>76</sup>

However, the qualitative data that indicates that the Latinas in the Focus Group believe they have the opportunity for a more balanced work and family life should not discount the significant finding that the LAPIS Survey respondents believe family-care responsibilities to be a formidable barrier to their current and eventual career advancement in the public interest sector. This concern persists even though the majority of the LAPIS Latinas, as was the case with the 2009 HNBA Study Latinas, have no children at home. Notwithstanding this concern, the LAPIS Focus Group participants still believe that this sector is more accommodating of both work and family as compared to other sectors of the legal profession, and the opportunity for this balance is considered by many of the LAPIS participants as an advantage to working in the public interest sector.

Notably, while it may be that the LAPIS Latinas believe they enjoy enhanced work-life balance in their public interest sector roles, ultimately this may not be enough to counter the financial challenges posed by such low wages in the public interest sector. As the data suggests, these women appear to rely on other, albeit limited, resources to sustain their careers and often endure financial hardships in order to remain in their chosen professional sector. Moreover, they fear that this financial strain may ultimately result in a dramatic reduction in the number of Latina attorneys who will consider entering or remaining in public interest positions in the future.

Given the nature of the challenges facing the Latinas in the LAPIS Study, their strategies for success are an important part of the story of how these Latinas continue to work and gain professional satisfaction in this sector of the profession. The LAPIS study participants, similar to their 2009 HNBA Study counterparts, identified mentors, available primarily through informal avenues, as critical to their success. Mentors served as role models, champions, sponsors, and confidants who could advocate for them and provide guidance and support for personal and professional development. This is consistent with other research that indicates that lawyers generally identify informal mentors, immediate supervisors, and themselves, as the main sources of assistance in mastering their craft.<sup>77</sup> Indeed, *After the JD Study* researchers have noted that for Hispanic and Black lawyers, formal training programs and informal mentors were the first and second sources, respectively, of their technical knowledge.<sup>78</sup>

The Latinas also discussed how participation in community-based organizations and bar associations can serve as opportunities to develop skills and gain recognition at the workplace. They also mentioned that strengthening institutions within the community is important because these institutions provide support to Latinas.

Furthermore, the LAPIS participants noted the importance of leadership within their public interest offices that is truly committed to diversity and providing opportunities for advancement for Latina attorneys.

In conclusion, as the LAPIS and 2009 HNBA studies reveal, for Latinas in the public interest and private sectors, their ethnicity, gender and race loom large in their professional careers, and serve as separate yet intersecting demographic markers of identity. These are the defining structural components of being Latina, informing how they see themselves, how they believe others see them, and how others treat them.

#### **FUTURE RESEARCH**

This study responds to the call from the 2009 HNBA Study for additional research to explore the experiences and barriers facing Latinas attorneys in each sector of the legal profession, specifically those employed in the public interest who were identified as having low participation rates in this seminal study on Latina in the legal profession. Future research must continue to expand upon the findings in this and the larger 2009 HNBA Study. This research is a step in the right direction, but should serve as only a starting point for this important and underrepresented population of attorneys in the legal profession. Future research should also conduct a comparative analysis of the experiences and demographic and professional backgrounds of Latina attorneys with other attorney groups, including but not limited to, Latinos, White men, White women and other men and women of color to identify the differential impact of gender, ethnicity and race on various career-related experiences and outcomes.

Future research should also provide a finer-grained analysis of several consistent findings between the 2009 HNBA and LAPIS Study. In particular the paradoxical finding from both studies that notwithstanding their relatively lower salary levels and positional levels in their organization's hierarchy, Latina attorneys in both studies appear to have relatively high levels of career satisfaction in the legal profession.<sup>79</sup> This suggests that as Latinas, the intersection of their gender and cultural identity may have a differential impact of objective and subjective career success for this population.

### RECOMMENDATIONS

Based on the findings in the LAPIS Study, the Commission concludes that the recommendations presented in the 2009 HNBA Study, which reflected the recommendations, as prioritized, by the Latina participants in that Study, apply equally to Latina attorneys working in the public interest sector, and are, therefore, set forth and adopted as part of this report.

- 1. Support and sponsor mentoring programs and opportunities for Latinas at all phases of the educational and career development;
- 2. Increase the visibility of Latina role models to inspire and encourage others;
- 3. Reach out to Latina youth at an early age;
- 4. Encourage the creation of Latina-based networks and support systems;
- 5. Support gender-neutral and family-supportive workplaces;
- 6. Support and fund continued research and data collection on Latinas in the legal profession;
- 7. Educate the legal profession about Latina underrepresentation; and
- 8. Monitor Latina progress.

The Commission further recognizes that the unique experiences and professional circumstances of Latina attorneys working in the public interest sector require attention to the specific challenges faced in this sector by these lawyers. The Commission, therefore, adopts the following recommendations to address the most salient concerns of this group of attorneys.

# 1. Legal, business and educational institutions must address the myth within the legal profession and society at large that public interest work is less valuable than work in the private sector and that certain public interest legal positions are less prestigious and challenging than positions within the private sector.

Latinas in the study articulated the frustration and difficulty of working in certain public interest offices when other lawyers and non-lawyers treated their legal roles as less challenging and prestigious. As long as public interest jobs, in particular those in which lawyers represent indigent or working class clients, are treated as "default" jobs for attorneys who could not get secure attorney positions in the private sector, the work of Latina lawyers will be undervalued and will negatively impact their job opportunities. The LAPIS Study is a step towards addressing these myths, but the legal profession, business, and educational institutions must also actively work to counter this perception.

# 2. Hire sufficient translators and interpreters to address the need for such services in public interest offices, and sufficiently compensate and acknowledge bilingual Latina public interest lawyers who provide these services.

Many Latinas are bilingual and use their language skills in their work to communicate with clients and nonclients, to review and prepare documents, and to promote the work of their offices. Offices must provide sufficient and appropriate language translation and interpretation for legal matters. While bilingual Latina attorneys should be properly acknowledged and compensated for translation and interpretation services in the course of their professional work, public interest employers should not marginalize or relegate these attorneys to taking on additional workloads, or conversely be reassigned lower profile caseloads as a consequence of their office's dependence on the Latina attorneys' linguistic skills. This is important not simply to comply with the profession's ethical and legal obligations related to client representation, but to ensure that Latinas are not underpaid or undervalued for doing work that requires additional hours and skills.

## 3. Increase management and leadership development opportunities within public interest offices that provide opportunities for Latinas to advance within their offices.

Latinas lamented the lack of promotion opportunities within their offices in part because of the low and slow turnover at the management level. Much of this is due to the limited resources available to the public interest organizations and the tendency of public interest attorneys to remain with one employer for their entire career. As a retention strategy, efforts must be taken to increase promotional opportunities for additional managerial roles and/or the creation of discreet projects or casework assignments and professional development opportunities where Latinas can develop management and leadership skills. This is critical to the professional development of Latina public interest lawyers, as well as, the continued presence of Latinas within the public interest sector.

## 4. Develop and promote leadership opportunities within professional organizations, such as bar associations and nonprofit boards, for Latina public interest lawyers.

Professional organizations can provide meaningful guidance for the profession and its members by cultivating and identifying Latina public interest lawyers to lead these organizations, serve on their board of directors, and head committees. In order to increase opportunities for public interest lawyers to participate in these organizations when dues, even at reduced public interest rates, serve as a financial barrier to participation, bar associations, community and nonprofit boards, and other professional organizations can offer Latinas membership based on specialized service to the organization rather than annual dues. These efforts are critical given the limited resources available to public interest employers to provide internal promotion opportunities and financial support for external community activities.

# 5. Develop and implement diversity programming for all staff at public interest offices that focuses on antiracism and antisexism curricula and the adverse impact of bias on professional opportunities for Latina public interest lawyers. Such programs should also focus on addressing assumptions about Latina public interest attorneys' competence and qualifications.

Several Latinas were shocked at the profound impact of societal racism and sexism in their own offices. Several noted the continued use of derogatory and stereotypical depictions and descriptions of Latinos and other people of color and women in their offices, both targeted to personnel within the organization and clients. It was a regular part of their workplace culture and the courthouses. While many offices are committed to diversity and seek to promote a diverse workforce free of bias, training and curricula that acknowledges that the public interest sector, contrary to popular assumptions, is not free of racism and sexism, is critical to enacting change. Moreover, work to diversify the profession, and public interest offices in particular, must be part of an antiracism and antisexism agenda. Public interest organizations, as agents of social equality, must also be held accountable for equity within their own organizations.

#### 6. Support better pay, commensurate with the skills and demands of public interest jobs.

Universally, Latinas in public interest positions discussed the difficulty of working in the public interest sector at current salary scales. Several indicated that without the additional assistance of spouses and family, they could not continue working in the public interest sector. Several also noted their frustration at "capping out" at limited salary levels within their workplaces. By supporting loan forgiveness legislation for all public interest lawyers, the legal profession can ensure that some are not excluded from the benefits of recent educational debt-assistance legislation.

## 7. Conduct research to understand the impact of education debt on Latina public interest attorneys' professional choices and public interest employers' retention rates.

Legislative and law school based initiatives designed to reduce the burden of education debt on attorneys working in the public interest sector provide the potential for significant relief from financial obstacles to their entry to and retention within public interest jobs. However, the expanse and application of these programs is limited. As such, many public interest Latinas, especially those who graduated more than five years ago, may not be able to fully capitalize on these programs. In order to measure the success of these debt-reduction programs, research should be conducted with Latinas currently in the public interest sector to determine whether these programs provide tangible benefits.

## 8. Support mentorship programs and opportunities that address the specific professional challenges of Latinas currently working or interested in the public interest sector.

Opportunities to develop both formal and informal mentors should be identified and promoted as valuable to the success of public interest Latina attorneys. These mentors serve as guides and sounding boards for Latina attorneys and provide information and resources not otherwise available to Latina attorneys in this sector of the legal profession. They provide critical information about hiring and retention practices, skills development, and promotion opportunities that are specific to a

public interest practice. Such mentors are influential during formative years, as well as, throughout the professional career of Latina lawyers. Therefore, mentors and mentorship programs should be supported for all educational and career stages. Latinas serving within the public interest should also be encouraged to serve as role models and mentors for others.

## 9. The HNBA Commission on the Status of Latinas in the Legal Profession should establish a working committee to explore an appropriate federal and state legislative agenda that responds to the challenges faced by Latina attorneys in the public interest sector.

Several of the challenges faced by Latina attorneys working in the public interest sector may be addressed in part through federal and or state legislation. A working committee established by the Commission should explore the viability and possible legislative proposals that would be the foundation of a legislative agenda that will be recommended to the HNBA Board of Governors. The working committee should include public interest lawyers familiar with the challenges and/or legislative responses that will inform the work of the committee. The committee should consider legislation that addresses the salary disparities between the public and private sectors, and any possible gender-based disparities within the public interest sector. Furthermore, the Commission should also examine other obstacles to Latina attorneys' ability to fully represent their clients, such as restrictions on representation.

#### **APPENDIX A**

#### **Survey Questionnaire**



#### Hispanic National Bar Association Commission on Latinas: Survey on the Status of Latina Attorneys in the Public Interest Sector

Dear Colegas and members of the public interest community:

You are invited to participate in a national study of public interest Latina attorneys. The goals of the study are to identify the barriers and experiences facing Latinas working in public interest jobs and to recommend key strategies to overcome those obstacles.

You can participate in this survey even if you completed the first survey on Latinas in the Legal Profession. In order to participate in this study you must be a Latina attorney licensed in the United States. The Commission is defining public interest sector as those Latina attorneys working in places such as legal aid organizations, nonprofit organizations, public defenders and district attorney offices for purposes of this study. Your participation in this survey is critical and will hopefully play a role in promoting and supporting Latinas by measuring their progress, and increasing awareness of the obstacles that confront Latina attorneys and promote accountability by individual and institutional leaders.

The survey takes approximately 15 minutes to complete. Your participation in the survey is completely confidential and anonymous. The results of the survey will be reported in aggregate form only. You will not be paid for participating in this study and there are no foreseeable risks to your participation.

If there are any questions or concerns about the survey please do not hesitate to contact Professor Jenny Rivera, City University of New York School of Law, and Director of the Law School's Center on Latino and Latina Rights and Equality (CLORE), rivera@mail.law.cuny.edu, or Melinda S. Molina, Research Professor of Law, St. John's University School of Law at molinam@stjohns.edu. If you have any questions about your rights as a research participant you may contact St. John's University's Institutional Review Board at (718) 990-1440.

Thank you in advance for your participation in this study.

st.
Jonns

% Completed

I. BACKGROUND INFORMATION				
1.	What is your age?			
	OUnder 25 yearsO31 to 39 yearsO50 to 60 yearsO26 to 30 yearsO40 to 49 yearsOOver 60 years			
2.	What is your gender?			
3.	Which best describes your ethnic or national origin background? (Check ALL that apply)			
	□ Central American       □ Dominican       □ Puerto Rican       □ Spaniard         □ Cuban       □ Mexican       □ South American         □ Other:       □       □			
4.	Which best describes your racial background (Hispanics/Latinos are an ethnic group and of no one particular race) (Check ALL that apply)?			
	□ Afro Latina       □ Black/African American       □ White/Caucasian         □ Asian/Pacific Islander       □ Criolla       □ Mestiza/Indigenous         □ Other:       □       □			
5.	What best describes you?			
	<ul> <li>Born outside of U.S. (Parents also not born in U.S.)</li> <li>Born in the U.S. to both immigrants parents</li> <li>Born in the U.S. to one immigrant parents/one U.S. born parent</li> <li>Born in the U.S. to U.S. born parents</li> <li>Other:</li> </ul>			
6.	Were any of your grandparents born outside of the United States includes birth in Puerto Rico?			
	O Yes O No			
7.	What is the highest level of educational attainment of at least one of your parents, regardless of degree issuing country?			
	<ul> <li>Advanced Degree (Masters or Doctorate Level)</li> <li>Professional Degree (includes law degree)</li> <li>Undergraduate Degree</li> <li>Other:</li> </ul>			
8.	Do you have other family members who are or have been attorneys? O Yes O No			
	8a. If YES, please specify below. (Check ALL that apply)			
	<ul> <li>Mother</li> <li>Extended Family (cousins, aunts, grandparents)</li> <li>Father</li> <li>Spouse</li> <li>Siblings</li> <li>None</li> <li>Other:</li> </ul>			
		······		
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	<ul><li>O Speak only English at he</li><li>O Speak only Spanish at he</li></ul>		<ul><li>Speak both English and Spanish at home</li><li>Do not speak Spanish</li></ul>	
10.	Current relationship status (C	heck ALL that apply)		
	<ul> <li>O Single (never married)</li> <li>O Married</li> <li>O Civil Union</li> </ul>		<ul> <li>Committed Partner Relationship</li> <li>Separated/Divorced Widowed</li> </ul>	
11.	Family Status (include step cl	nildren) (Check ALL that apply	1)	
	□ Children living at home □ Other:		□Parents living at home	
12.	How many children currently	live at home with you?		
	O None O One	Отwo От	Chree O Four or more	
13.	What is the age of the younge	est child living at home with yo	u?	
	<ul><li>O 1 year or Less</li><li>O 2 to 4 years</li></ul>	<ul><li>5 to 12 years</li><li>13 to 17 years</li></ul>	<ul><li>O 18 to 21 years</li><li>O More than 21 years</li></ul>	
14.	Did you participate in an HNI	3A survey related to last year's	study on Latinas in the Legal Profession?	
	O yes C	No		
15.	Are you currently a member of	of or affiliated with one or all o	f the following organizations?	
	□ HNBA □ Other:	□ HNBA Affiliate	e 🗆 ABA	
16.	Did you participate in an HNI	3A focus group related to last y	year's or this year's study on Latinas in the Legal Profession	?
	O yes O	No		

9. Which of the below choices best describes the predominant language(s) spoken at home?

st johns			Hispanic Natior	nal Bar Association Commissio Survey on the Status of Latina the Public Iu	
				% Corr	npleted
			II. LAW SCHOOL		
1. Whe	n did you graduate from l	aw school?			
0	2006-Present	C	<b>)</b> 1986-1990	O 1966-1970	
0	2001-2005	C	) 1981-1985	O 1961-1965	
0	1996-2000	C	<b>)</b> 1976-1980	O 1960 or before	
0	1991-1995	C	<b>)</b> 1971-1975		
2. The	aw school from which yo	ou received your	JD degree.		
3. Whice	ch best describes your gra	duation class rar	ık?		
0	Гор 5%	0	Тор 30%	O Don't Know	
0	Гор 10%	0	Average		
0	Гор 20%	0	Below Average		
4. Chec	k <b>ALL</b> that apply to you.				
		erved as a memb	served as a member of my er of my law school's moo	v law school's journal/law review. ot court board.	
Ο 🛛	ther:				

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UNIVERSITY

	III. WORK EXPERIENCE								
1.	Where do you currently work?	O Government empl	oyer O Non-O	Government employer					
2.	Is the organization/employer	O For Profit	O Not-For-Profit						
3.	Which of the following best describ	bes your current workplace	?						
	<ul> <li>Legal Services Provider</li> <li>Public Defender Office</li> <li>Public Interest Law Office/C</li> <li>Other:</li> </ul>	ivil Rights Law Office							
4.	Which best describes your current	position?							
	O Attorney (non-supervisory)	0	Supervising Attorney	O General Counsel O Other					
5.	What is the highest position you ha	ve ever held in a public in	terest law office?						
	O Attorney (non-supervisory)	O s	upervising Attorney	O General Counsel O Other					
6.	The number of attorneys in your cu	rrent organization/office.							
	O One O	2 to 5 O 6 to 10	O 11 to 25	O More than 25					
7.	The total number of persons in you	r current organization/offi	ce.						
	O One O	2 to 5 O 6 to 10	O 11 to 25	O More than 25					
8.	How many years have you been act	tively engaged in the pract	ice of law?						
	O Less than 5 years O 5 to	0 10 years O 11 to 1	5 years O $16$ to 2	0 years O 21 or more years					
9.	On average, how many hours per w	eek do you work?							
10.	What was your gross salary for the	calendar year 2009?							
	O         Under \$30,000         O           O         \$30,000-\$49,000         O	\$50,000-\$69,000 \$70,000-\$89,000	O \$90,000-\$99,9 O \$100,000-\$149						
11.	How many employers have you had	1 in your attorney career?							
12.	Have you held any attorney positio	ns in the private sector?	O yes	O No					
13.	Which of the following best describ	pes the position(s) you held	d in the private sector?	(Check ALL that apply)					
	<ul> <li>Private Law firm</li> <li>Corporate Counsel</li> <li>Other:</li> </ul>		□ Business						

14.	The number of years you worked as an attorney in the p	oriva	te sector		
	<ul> <li>C Less than 5 years</li> <li>O 5 to 10 years</li> </ul>		10 to 15 years More than 15 ye	ears	
15.	The number of years you worked as an attorney in the pub	lic ii	nterest sector		
	<ul> <li>C Less than 5 years</li> <li>O 5 to 10 years</li> </ul>		10 to 15 years More than 15 years	ears	
16.	Total number of years you have worked for public interest in a non-attorney position.	orga	anizations/emplo	oyers, including	
17.	Please list the City and State where most of your legal practice of the state of th	ctice	takes place		
	17a. City	17b.	State		
18.	Current Employment status:				
	<ul><li>O Full-time</li><li>O Part-time</li></ul>	0 0		and looking for v and not looking f	
19.	If you are not currently employed in any job practicing law year you were last employed as an attorney.	v, ple	ease list the		
20.	Is your spouse/partner currently employed outside of the h	iome	?	O Yes	O No
21.	Are you the primary or sole income earner in your househ	old?		O Yes	O No
22.	Did your first job after graduating law school require that	you	be admitted?	O Yes	O No
23.	Which best describes your first employer after graduating	law	school?		
	<ul> <li>Nonprofit public interest law office</li> <li>Private law firm</li> <li>Business</li> <li>Labor union</li> </ul>	000	Judiciary Academia Other		
24.	Which of those listed below contributed the most to your (Check ALL that apply)?	iden	tifying your firs	t legal job immed	liately after graduating from law
	<ul> <li>Family or friend</li> <li>Commercial job site</li> <li>Career services office at law school</li> <li>Public Interest Internship/Fellowship</li> <li>Other:</li> </ul>		Diversity job fa On-campus inte Law school alu	erview	
25.	Most of your co-workers at your current office or your las	t emj	ployer are		
	<ul> <li>Latina</li> <li>Latino</li> <li>White females</li> <li>White males</li> <li>African American females</li> <li>African American males</li> </ul>	00000	Asian/Pacific I Native Americ	Islander females Islander males an/Indigenous fe an/Indigenous m	

26.	Your current or most recent se	apervisor is					
	<ul> <li>Latina</li> <li>Latino</li> <li>White female</li> <li>White male</li> <li>African American female</li> </ul>			0	Asian/Pacific Islander fema Asian/Pacific Islander male Native American/Indigenou Native American/Indigenou Other	ıs fen	
	O African American male			Ŭ	other		
27.	How many of the attorneys at	your current workpl	ace are peop	ple	of color?		
	O One	O 2 to 5	O 6 to	10	O 11 to 25	0	More than 25
28.	How many of the attorneys at	your current workpla	ace are wor	nen	of color?		
	O One	O 2 to 5	O 6 to	10	O 11 to 25	0	More than 25



#### **IV. FORMATIVE EXPERIENCES**

Please indicate your level of agreement to the following questions:

	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
1. Growing up, one or both of my parents stressed the importance of having a strong education.	Õ	Õ	0	Õ	Õ
2. I knew I wanted to pursue a career in the legal profession before I entered college.	0	0	0	0	0
3. There were attorney role models in my early life who influenced my decision to pursue a career in the legal profession.	0	0	0	0	0
4. There were strong female role models in my early life that influenced my decision to pursue a career in the legal profession.	0	0	0	0	0
5. Comments relating to FORMATIVE EXPERIENCES.					



#### **V. ENTRY INTO THE LEGAL PROFESSION**

Please indicate your level of agreement to the following questions:

	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
1. I believe my status as a Latina has benefited my ability to be hired into my chosen position(s) in the legal profession.	0	0	0	0	0
2. I believe my status as a Latina has created barriers for me in being hired into my chosen position(s) in the legal profession.	0	0	0	0	0
3. I believe that my current employer's interest in hiring me was primarily based on their need to meet diversity goals.	0	0	0	0	0
4. I have benefited from diversity-oriented recruiting resources and referral networks.	0	0	0	0	0
5. Comments relating to ENTRY INTO THE LEGAL PROFESSION.					



#### VI. PERCEPTIONS AND TREATMENT OF LATINA ATTORNEYS IN THE WORKPLACE

Please indicate your level of agreement to the following questions:

	Strongly				Strongly
	Agree	Agree	Neutral	Disagree	Disagree
1. I believe that Latina attorneys are viewed positively by others in the legal profession.	0	0	0	0	0
2. I believe my status as a Latina has influenced my supervisors evaluation of my performance.	0	0	0	0	0
3. I feel that I have to act, dress, or communicate differently from my non-Latina peers to gain the same credibility and career opportunities.	0	0	0	0	0
4. I have been mistaken as a translator, court reporter, or another non-attorney role in the workplace or court.	0	0	0	0	0
5. I have been unfairly excluded from important work assignments because of my status as a Latina attorney.	0	0	0	0	0
6. I have experienced demeaning comments or harassment because of my status as a Latina attorney.	0	0	0	0	0
7. My organization(s) values and consistently shows a commitment to establishing and maintaining an inclusive organizational culture and diverse attorney workplace.	0	0	0	0	0
8. I believe there are more barriers related to my gender than to my ethnicity in the legal profession.	0	0	0	0	0
9. I believe there are more barriers related to my race than my ethnicity in the legal profession.	0	0	0	0	0
10. Overall, I am satisfied with my experiences in the legal profession.	0	0	0	0	0

11. If you have experienced negative perceptions or treatment in any of your attorney position(s), please rank order those demographic characteristics that you believe are the basis of these experiences. Rank the following items from high to low with 1 being the highest and leave blank those that do not apply to you personally.

Gender		
Ethnicity		
Race		
Sexual orientation		
Physical disability		
Family care responsibilitie	S	
Age		
Other		
If <b>OTHER</b> , please specify.		



#### VII. CAREER ADVANCEMENT

Please indicate your level of agreement to the following questions:

	Strongly				Strongly
	Agree	Agree	Neutral	Disagree	Disagree
1. I believe that Latina attorneys are provided the same opportunities as others to succeed and advance in the legal profession.	0	0	0	0	0
2. I believe that having significant family-care responsibilities has or will affect my opportunities for advancement.	0	0	0	0	0
3. I believe that I have to perform at a higher level than my non-Latina attorney peers to gain the same level of credibility and career opportunities in my workplace.	0	0	0	0	0
4. Formal mentoring relationships in my workplace(s) have played a critical role in supporting my professional development and career advancement.	0	0	0	0	0
5. Informal mentors inside and outside of my workplace(s) have played a critical role in supporting my professional development and career advancement.	0	0	0	0	0
6. I am given ample opportunity to network and socialize with senior attorneys or supervisors in formal gatherings.	0	0	0	0	0
7. I am given ample opportunity to network and socialize with senior attorneys or supervisors in informal gatherings or social events.	0	0	0	0	0
8. If <b>OTHER</b> , please specify.					



#### VIII. STRATEGIES TO HELP LATINA ATTORNEYS SUCCEED

Please rank the strategies you believe that the legal profession should consider to help Latina attorneys succeed in their chosen professions. Rank the following items from high to low with **1 being the highest.** 

	Kank
1. Increase and strengthen organizational-sponsored mentoring programs for all attorneys	
2. Increase and strengthen professional development opportunities for all attorneys	
3. Increase opportunities for diverse attorneys to work with and develop professional relationships with supervisors and organization decision makers (e.g. Board Members)	
4. Increase diversity awareness and training initiatives for all organizational attorneys and staff	
5. Improve and advance work/life programs for all attorneys	
6. Increase education of organization decision makers on the unique issues and needs of Latina attorneys	
7. Increase outreach programs targeted at Latina youth	
8. Sponsor Latina attorney affinity and networking groups	
9. Other	

9a. If **OTHER**, please specify.

Please feel free to make general comments/suggestions.

Thank you for your participation.

## **APPENDIX B**

### Latina Attorney Public Interest Focus Group Protocol

#### Introduction

Thank you for your participation in this focus group that is being sponsored by the Hispanic National Bar Association's *Commission on the Status of Latinas in the Legal Profession*. Building on the findings from our national study, *Few and Far Between: The Reality of Latina Lawyers*, this study more specifically focuses on the experiences and issues of Latina attorneys in the public interest sector. This is because participants working in the public interest sector were not well represented in the larger HNBA study. As such, we will be conducting focus group meetings in three major cities across country (DC, NY and LA) and also a national survey to better understand the unique experiences and issues of Latinas in the public interest sector of the legal profession.

#### **Discussion Questions**

- 1. What were some of the influences in your decision to become a public interest attorney? If you previously worked in other sectors of the legal profession, how did those experiences influence your current job choice?
- 2. What is the perception of Latinas working in the public interest sector? How does this perception differ for from that of non-Latinas in the public sector, as well as Latinas working in other sectors of the legal profession (i.e., law firms, corporate counsel, government, legal academia)?
- 3. Describe how your status as a Latina has positively or negatively affected your treatment and opportunities as an attorney in the public interest sector?
- 4. What are some specific barriers for Latina attorneys working in the public interest sector?
- 5. What factors do you consider to be the most important for success as a Latina attorney working in the public interest sector?
- 6. What should legal institutions and bar associations, such as the HNBA, do to help more Latinas attorneys achieve success in the public interest sector?
- 7. Are there any other questions we should be asking that you believe are important to you as a Latina in the public interest sector?

## APPENDIX C

### Informed Consent Form for Focus Group Participants

I agree to participate in a research project conducted by the Hispanic National Bar Association (HNBA) that is interested in examining the experiences of Latinas in the public interest sector of the legal profession to better understand the issues and barriers they face as attorneys as a result of their gender and ethnicity. I understand that my participation in this research project is voluntary and therefore I may withdraw and discontinue participation at any time.

Participation involves being interviewed by researchers/facilitators who are working with the HNBA. The interview sessions will be taped to ensure we have an accurate record of the information you provide. These tapes will be transcribed to facilitate data analysis, but all personal identifiers will be deleted in transcription to ensure anonymity is maintained.

I understand that the researchers will not identify me by name in any reports using information obtained from this interview, and that my confidentiality as a participant in this study will remain secure. Subsequent uses of records and data will be subject to standard data use policies which protect the anonymity of individuals and institutions.

I have read and understand the foregoing statement. I have had all my questions answered to my satisfaction, and I voluntarily agree to participate in this study.

#### Please read and sign the following:

I verify that I have read the statement above and am willing to participate in the research project described. I also give my permission for the members of the HNBA research team to observe this session, and for my participation in the focus group to be tape recorded and/or videotaped as appropriate. I understand that my responses will be kept confidential and that I may withdraw my permission and terminate my participation at any time.

Participant Signature

Date

Print Name

Researcher/Facilitator Signature

Date

# APPENDIX D

## **Focus Group Demographics Form**

This information will be used on an aggregated basis to determine the demographic make-up of our focus group participants. It will be kept completely confidential and will only be used for the purposes of this research project.

- 1. Year of Birth
- 2. What best describes your <u>ethnic</u> or national origin background? (Check ALL that apply).
  - □ Central American
  - □ Cuban
  - Dominican
  - □ Mexican
  - Puerto Rican
  - □ South American
  - □ Spaniard
  - □ Other\_\_\_\_\_
- 3. Which best describes your <u>racial</u> background (Hispanics/Latinos are an ethnic group and of no one particular race) (Check ALL that apply)?
  - □ Afro Latina
  - □ Asian/Pacific Islander
  - □ Black/African American
  - □ Criolla
  - □ White/Caucasian
  - □ Mestiza/Indigenous
  - □ Other\_\_\_\_\_
- 4. Were you born outside of the United States?
  - □ Yes
  - □ No
- 5. Were either of your parents born outside of the United States?
  - $\Box$  Yes one parent
  - $\Box$  Yes both parents
  - □ No
- 6. Were any of your grandparents born outside of the United States?
  - □ Yes
  - □ No
- 7. Current Relationship (check All that apply)
  - $\Box$  Single (never married)
  - □ Married
  - □ Civil Union
  - Committed Partner Relationship
  - □ Separated/Divorced Widowed

- 8. Family Status (including step children) (Check ALL that apply)
  - $\Box \quad \text{Children living at home (number ____; age(s)____)}$
  - □ Parents living in your home
- 9. Which of the following best describes your current workplace?
  - □ Legal Services Provider
  - □ Public Defender Office
  - D Public Interest Law Office/Civil Rights Law Office
  - □ Other\_\_\_\_\_
- 10. Which best describes your current position?
  - □ Supervising attorney
  - □ Attorney (non-supervisory)
  - □ General Counsel
  - $\Box$  Other
- 11. How many years have you worked as a Public Interest Attorney?
- 12. In which other sectors of the legal profession have you worked as an attorney (Check all that apply)?

#### Private law firm

- $\Box$  Associate or counsel in a law firm
- □ Of Counsel/ Special Counsel in a law firm
- $\Box$  Partner (non-equity) in a law firm
- □ Partner (equity) in a law firm

#### Corporate Counsel

- □ In-house attorney in corporate legal department
- General counsel in corporate legal department
- □ Attorney in nonprofit sector

#### Public Sector

- □ Attorney in government
- □ Federal, state or local judge
- □ Judicial clerk

#### Legal Academia

- □ Law school professor
- □ Law school dean
- $\Box$  Other

 13. Law School \_\_\_\_\_\_ Graduation Year \_\_\_\_\_\_

14. Please identify any family members who are also attorneys (e.g., husband, mother, father, etc.):

- 15. Did you participate in the HNBA Study in 2008-2009:
  - □ Focus Group
  - □ Survey
- 16. Have you read the HNBA Report Few and Far Between: The Reality of Latina Lawyers?
  - □ Yes
  - □ No

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# **ENDNOTES**

<sup>1</sup> See e.g. Nat'l Ass'n for Law Placement, Market for Law Graduates Changes with Recession: Class of 2009 Faced New Challenges (2009), available at http://www.nalp.org/uploads/Class of 09 Jobs and JDs Report Press Release.pdf; Gita Z. Wilder, Nat'l Ass'n Law Placement, Law Debt Among New Lawyers available for School (2007),at http://www.nalp.org/assets/645 ajddebtmonograph2007final.pdf; A.B.A. Comm'n on Loan Repayment and Forgiveness, Lifting the (2003). Burden: Law Student Debt as Barrier to Public Service available а at http://new.abanet.org/marketresearch/PublicDocuments/lrapfinalreport.pdf.

<sup>2</sup> See e.g. A.B.A. Comm'n on Women in the Profession, A Current Glance at Women in the Law 2009 (2009), available at http://new.abanet.org/marketresearch/Documents/CurrentGlanceStatistics2009.pdf; DEEPALI BAGATI, WOMEN OF COLOR IN U.S. LAW FIRMS (Catalyst Publ'n 2009); Gita Z. Wilder, Nat'l Ass'n for Law Placement, Race and Ethnicity in the Legal Wave Profession: Findings from the First of the After the JD Study (2008),available at http://www.americanbarfoundation.org/uploads/cms/documents/race and ethnicity monograph.pdf [hereinafter Wilder 2008 Study Monograph]; Gita Z. Wilder, Nat'l Ass'n for Law Placement, Women in the Profession: Findings from the First Wave of the After the JD Study (2007), available at http://www.nalp.org/assets/863 ajdgendermonograph2007.pdf; A.B.A. Comm'n on Women in the Profession, Charting Our Progress: The Status of Women in the Profession Today (2006), available at http://new.abanet.org/marketresearch/PublicDocuments/ChartingOurProgress.pdf; A.B.A. Comm'n on Women in the Profession, Visible Invisibility: Women of Color in Law Firms (2006).

<sup>3</sup> Jill L. Cruz & Melinda S. Molina, Hispanic Nat'l Bar Ass'n, Few and Far Between: The Reality of Latina Lawyers (2009) [hereinafter 2009 HNBA Study].

<sup>4</sup> *Id*. at 9.

<sup>5</sup> *Id*. at 11.

- <sup>6</sup> *Id*.
- <sup>7</sup> Id. at 50.
- <sup>8</sup> Id. at 25.

<sup>9</sup> Id. at 25, 27-28, 30.

<sup>10</sup> See e.g., Wilder 2008 Study Monograph, supra note 2, at 4-6.

<sup>11</sup> Institutional Review Board application and approval are necessary when conducting research on human participants to ensure the protection of Study participants.

<sup>12</sup> Due to limited participants for the DC focus group meeting, an individual in-depth interview format was used.

<sup>13</sup> See infra app. B, Public Interest Latina Attorney Focus Group Questionnaire.

<sup>14</sup> See infra app. D, Public Interest Latina Demographic Form.

<sup>15</sup> See infra app. C, Public Interest Latina Attorney Focus Group Consent Form.

<sup>16</sup> The survey link was sent to the following HNBA Affiliates: Colorado Hispanic Bar Association, Connecticut Hispanic Bar Association, Dallas Hispanic Bar Association, Dominican Bar Association, Georgia Hispanic Bar Association, Hispanic Bar, Association of Austin, Hispanic Bar Association of Greater Kansas City, Hispanic Bar Association of New Jersey, Hispanic Bar Association of Orange County, Hispanic Bar Association of Pennsylvania, Hispanic Lawyers Association of Illinois, Hispanic Lawyers Association of Louisiana, La Raza Lawyers Association of Santa Clara, La Raza Lawyers of Sacramento, Latina/o Bar Association of Washington, Latino Lawyers Association, Massachusetts Association of Hispanic Attorneys, Mexican American Bar Association of Los Angeles County, Mexican American Bar Association of San Antonio, Mexican American Bar Association of Texas, Minnesota Hispanic Bar Association, New Mexico Hispanic Bar Association, Oregon Hispanic Bar Association, Puerto Rican Bar Association of Illinois, San Francisco La Raza Lawyers Association, The Puerto Rican Bar Association of New York, Wisconsin Hispanic Lawyers Association, Delaware Hispanic Bar Association, Hispanic Bar Association, Hispanic Bar Association of Houston.

<sup>17</sup> The nonprobability nature of the sampling process for the LAPIS study limits the generalizability of the findings.

<sup>18</sup> Nat'l Ass'n for Law Placement, Employment for the Class of 2009—Selected Findings (2010), at 3, *available at* http://www.nalp.org/uploads/Class\_of\_2009\_Selected\_Findings.pdf; The NALP Found. for Law Career Research and Educ. & The A.B.A., *After the JD: First Results of a National Study of Legal Careers* (2004), *available at* http://www.americanbarfoundation.org/uploads/cms/documents/ajd.pdf, at 27 [hereinafter *AJD I*]. The AJD Study initially surveyed the sample members in 2002 and then conducted a second round in 2007, to be followed by a third round in 2012.

<sup>19</sup> *AJD I, at supra* note 18, at 27.

<sup>20</sup> Nat'l Ass'n for Law Placement, *Market for Class of 2008 Law Graduates Shrinks—Employment Rate Registers First Decline Since* 2003 (Jul. 9, 2009), [herein after *Class of 2008] available at* http://www.nalp.org/marketforclassof08. Public interest offices include legal services, public defenders, and public interest organizations.

<sup>21</sup> Nat'l Ass'n for Law Placement, *Market for Law Graduates Changes with Recession: Class of 2009 Faced New Challenges* (Jul. 22, 2010), [hereinafter *Class of 2009 Summary Report], available at* http://www.nalp.org/09salpressrel. Public interest offices include legal services, public defenders, and public interest organizations.

<sup>22</sup> The NALP survey reports are based on employment information provided by American Bar Association accredited law schools. For the Class of 2008 Survey, 188 schools provided information on 40,582 graduates or 93.1% of all graduates and for the Class of 2009 Survey, 192 ABA accredited schools reported on 40,833 graduates, or 92.8% of all graduates. *See Class of 2008, supra* note 20; *Class of 2009 Summary Report, supra* note 21.

<sup>23</sup> AJD I, supra note 18.

<sup>24</sup> THE NALP FOUND. FOR LAW CAREER RESEARCH AND EDUC. & THE A.B.A., AFTER THE JD II: SECOND RESULTS FROM A NATIONAL STUDY OF LEGAL CAREERS 45-77 (2009) [hereinafter *AJD II*].

<sup>25</sup> *AJD I, supra* note 18, at 59.

<sup>26</sup> *Id*.

<sup>27</sup> *AJD II, supra* note 24, at 62.

<sup>28</sup> See Wilder 2008 Study Monograph, supra note 2, at 16, 19.

<sup>29</sup> PEW Hispanic Ctr., Statistical Portrait of Hispanics in the United States, 2008, Table 1 (Jan. 21, 2010), *available at* http://pewhispanic.org/files/factsheets/hispanics2008/Table%201.pdf.

<sup>30</sup> See Dep't of Labor, Bureau of Labor Statistics, Employment status of the Hispanic or Latino population by sex, age and detailed ethnic group (2010) available at http://www.bls.gov/cps/cpsaat6.pdf. See Bureau of Labor Statistics, Current Population Survey (on file with authors) (Unpublished Table 1: Employed and experienced unemployed persons by detailed occupation, sex, race, and Hispanic or Latino ethnicity, Annual Average 2009) (these estimates may be subject to sampling and nonsampling errors).

<sup>31</sup> Nat'l Ass'n for Law Placement, *New Findings on Salaries for Public Interest Attorneys* (Sept., 2008), *available at* http://www.nalp.org/2008sepnewfindings [hereinafter *NALP Salaries Report 2008*]; *Lifting the Burden, supra* note 1.

<sup>32</sup> NALP *Salaries Report 2008, supra* note 32. The public interest category does not include members of the Class of 2009 employed by Government, whose median salary is reported as \$52,000.

<sup>33</sup> Id.

<sup>34</sup> See H.R. 2669, 110<sup>th</sup> Cong. (2007).

35 See id.: also Nat'l Ass'n of Student Loan Adm'r available see summary, at http://www.nasfaa.org/publications/2007/g2669summary091007.html; FinAid summary. available at http://www.finaid.org/loans/publicservice.html.

<sup>36</sup> *Lifting the Burden, supra* note 1, at 15.

<sup>37</sup> Omnibus Consolidated Rescissions and Appropriations Act of 1996, Pub. L. No. 104-134, § 504(a)(7), 110 Stat. 1321, § 50 (1996). The Omnibus Consolidated Rescissions and Appropriations Act of 1996, which was part of the sweeping reform of public benefits structures enacted by the 104th Congress, prohibited Legal Services Corporation grant recipients from initiating or participating in class action suits.

<sup>38</sup> Nat'l Legal Aid & Defender Assoc., *History of Civil Legal Aid: The Reagan Era, available at* http://www.nlada.org/About/About\_HistoryCivil#reagan (last visited Aug. 5, 2010) (provides a discussion of attacks on the Legal Services Corporation).

<sup>39</sup> *Lifting the Burden, supra* note 1, at 15.

<sup>40</sup> Legal Services Corporation, Documenting the Justice Gap in America: The Current Unmet Civil Legal Needs of Low-Income Americans, Sep. 2009, at 22.

<sup>41</sup> Approximately one-third of those who selected "Other" identified as Chicana, Chicana/Latina and Chicana/Mexican American.

<sup>42</sup> The term "Mestiza" is an indigenous racial subcategory referenced by Latina/os of Central and South American descent.

<sup>43</sup> Generational Level, for purposes of this study, refers to the generation in which the Latina or the Latina's parent(s) immigrated to the United States. The first generation Latinas were born outside of the United States (parents also not born in the United States); second generation Latinas were born in the United States to one or both immigrant parents; and third generation were born in the United States to United States to United States born parents and grandparents.

<sup>44</sup> Birth outside the United States includes birth in Puerto Rico.

<sup>45</sup> Data on language spoken at home was not available for Focus Group participants.

<sup>46</sup> Tier levels of law schools are based on 2010 U.S. News and World Report Rankings. It should be noted that while U.S. News and World Report Rankings is the most recognized and utilized law school ranking system in the United States, its ranking system criteria and methodology are very controversial and not universally supported by all bar associations, including, but not limited to the American Bar Association, Law School Admissions Council, and the Association of American Law Schools.

<sup>47</sup> The following schools listed by eight Survey respondents are excluded from the tier calculation because the 2010 edition of U.S. News and World Report did not include these law schools: New College School of Law, San Joaquin College of Law, University of La Verne College of Law, People's College of Law, and the Universidad de Puerto Rico, Escuela de Derechos.

<sup>48</sup> The percentage of respondents who selected the designated choice, "I competed for, or was selected for, and served as a member of my law school's journal/law review," constituted 48.7%. An additional 3.9% separately indicated their membership on a law school journal, 1.3% each for Human Rights Law Review, Berkeley La Raza Law Journal, and "another law school's journal", bringing the total for those who served on a law review or law school journal to 50.6%.

<sup>49</sup> Data on years of legal experience was not available for Focus Group participants.

<sup>50</sup> Data on total years legal experience is not specific to the public interest sector, but rather based on total years actively practicing law in all sectors of the legal profession.

<sup>51</sup> Data on recruitment source was not available for Focus Group participants.

<sup>52</sup> Respondents were asked to check all that apply and thus had the option to select multiple answers to this question.

<sup>53</sup> Data on first job after law school graduation was not available for Focus Group participants.

<sup>54</sup> Data on years of experience in public interest was not available for Focus Group participants or the 2009 HNBA Study participants.

<sup>55</sup> Data on other attorney positions was not available for Focus Group participants or the 2009 HNBA Study.

<sup>56</sup> An additional 1.5% each indicated their employer as "Prosecutor" and "Prosecutor's Office". Approximately one percent each also indicated their employer as the Attorney General and the Assistant United States Attorney. Since these offices also do civil legal work it is unclear whether these respondents are working in a criminal prosecutorial position.

<sup>57</sup> Data on workplace size or composition was not available for Focus Group participants or the 2009 HNBA Study.

<sup>58</sup> Data on workplace diversity was not available for Focus Group participants or the 2009 HNBA Study.

<sup>59</sup> Data on annual 2009 salary was not available for Focus Group participants.

<sup>60</sup> See e.g. NALP Salaries Report 2008, supra note 32; Lifting the Burden, supra note 1, at 18.

<sup>61</sup> See e.g. Lifting the Burden, supra note 1, at 18; NALP Salaries Report 2008, supra note 32.

<sup>62</sup> 2009 HNBA Study, supra note 3, at 25-30. As reported in the 2009 HNBA Study the median salaries for the various practice areas were: Law Firms \$120,000; Corporate Counsel \$170,000; Overall Public Sector \$100,000; Legal Academia \$115,000, and Other \$75,500.

<sup>63</sup> See 2009 HNBA Study, supra note 3, at 26.

<sup>64</sup> The Survey did not ask about outside activities, and given the LAPIS participants' stated commitment to community and servicebased organizations, the data may not reflect time the Latina attorneys spend on community-based activities done outside of their offices. Still it provides useful information about the work demands of the LAPIS Study participants.

<sup>65</sup> Lorine Duran & Robert G. DelCampo, *The Influence of Family Obligations on the Job Performance of Professional Hispanic Women*, 4 The Bus. J. of Hispanic Research 18 (2010); Alice H. Eagly & Linda L. Carli, THROUGH THE LABRYINTH: THE TRUTH ABOUT HOW WOMEN BECOME LEADERS (2007); Carla Shirley & Michael Wallace, *Domestic Work, Family Characteristics, and Earnings: Reexamining Gender and Class Differences*, 45 Sociological Q. 663 (2004); Heather Bennett Stanford, *Do You Want to be an Attorney Or a Mother? Arguing for a Feminist Solution to the Problem of Double Binds in Employment and Family Responsibilities Discrimination*, 17 Am. U. J. Gender Soc. Pol'y & L. 627 (2009); JOAN WILLIAMS, UNBENDING GENDER: WHY FAMILY AND WORK CONFLICT AND WHAT TO DO ABOUT IT (2000).

<sup>66</sup> See Katie Dilks, Why is Nobody Talking about Gender Diversity in Public Interest Law?, NALP Bulletin (Jun. 2010).

<sup>67</sup> See 2009 HNBA Study, supra note 3, at 42-43. See also Gladys Garcia-Lopez & Denise Segura, "They are Testing You All the Time": Negotiating Dual Femeninities among Chicana Attorneys, 34 Feminist Studies 229-347 (2008).

<sup>68</sup> See Wilder 2008 Study Monograph, supra note 2, at 5.

<sup>69</sup> *Lifting the Burden, supra* note 1, at 18.

<sup>70</sup> See Wilder 2008 Study Monograph, supra note 2, at Table 21.

<sup>71</sup> *Id.* Notably, for the Labor Union/Trade Association work sector, Latinos earned significantly more than their White counterparts, \$96,000 compared to \$67,000 median annual salary.

<sup>72</sup> Class of 2009 National Summary Report, *supra* note 21.

<sup>73</sup> See Lifting the Burden, supra note 1, at 10, 16; Nat'l Ass'n for Law Placement, New Findings on Salaries for Public Interest Attorneys (Sept., 2008), available at http://www.nalp.org/2008sepnewfindings.

<sup>74</sup> Wilder 2008 Study Monograph, supra note 2 at 5-6.

<sup>15</sup> Nancy Levit & Douglas O. Linder, *Happy Law Students, Happy Lawyers,* 58 SYRACUSE L. REV. 351, 366-67 (2008)(citing Kenneth G. Dau Schmidt & Kaushik Mukhopadhaya, *The Fruits of Our Labors: An Empirical Study of the Distribution of Income and Job Satisfaction Across the Legal Profession,* 49 J. LEGAL EDUC. 342, 346 (1999). *See also* DEBORAH KENN, LAWYERING FROM THE HEART (Aspen Publishers 2009) (interviewing lawyers from civil legal services and legal aid offices and describing high satisfaction with public interest work).

<sup>76</sup> See Gladys Garcia-Lopez, Nunca Te Toman En Cuenta [They Never Take You Into Account]: The Challenges of Inclusion and Strategies for Success of Chicana Attorneys, 2 Gender & Society 590-612 (2008).

<sup>77</sup> See 2009 HNBA Study, supra note 3, at 31.

<sup>78</sup> Wilder 2008 Study Monograph, supra note 2, at 31.

<sup>79</sup> See 2009 HNBA Study, supra note 3, at 26, 30, 48 (*citing* ABA Visibility/Invisibility Study, supra note 2, at 28). The 2009 HNBA Survey participants in the private sector appeared to have relatively lower salaries as compared to 2003 ABA Visible Invisibility Study participants, including White male attorneys, White female attorneys, as well as aggregated groups of male attorneys of color and women attorneys of color. Furthermore, the LAPIS Study participants appear to have considerably lower salary levels as compared to Latina attorneys in all other legal sectors.

#### HNBA COMMISSIONERS 2009-2010



Ambassador Mari Carmen Aponte, is the first female president of the HNBA (1984). Prior to her appointment, she was owner and director of Aponte Consulting (New York and Washington, D.C.). Mari graduated from Rosemont College in 1968; received a Masters degree from Villanova University (1970) and her law degree from Temple University School of Law and became the first Latina licensed in Pennsylvania. President Obama, in a recess appointment, appointed Mari to serve as United States Ambassador to the Republic of El Salvador. Mari was the Principal Executive Officer for the Puerto Rico Federal Affairs Administration (2001-2004). She has served on numerous boards and received many honors for her community service work.



Dolores S. Atencio, Commission Co-Chair, is a partner with GCR, LLP in its Denver Office where she specializes in employment litigation and education law. She graduated from Colorado College and the University of Denver College of Law. As the second female president of the HNBA (1991-1992), Dolores led the HNBA effort that resulted in the appointment of some the country's (mainland) first Latina federal judges, which included Associate Justice Sotomayor. She served on the America Bar Association's Commission on Women, (1992-1996) and as Chair of its Minority Women Attorneys Network which published its report on minority women lawyers entitled, "Burdens of Both, Privileges of Neither." In 1993-93, she and Mary Hernandez produced the HNBA video, Las Primeras, a documentary on 21 of the country's first Latina lawyers. Dolores is the past president of the Colorado Hispanic Bar Association and a member of its judicial endorsement committee; she also served on the HNBA's 2009 Supreme Court Committee. Dolores has received numerous awards, fellowships and recognition for her work in the legal profession and Latino community, including being twice named to Hispanic Business 100 Most Influential list. She is completing her second year as co-chair of the Commission and chaired the Commission's two studies. Dolores is the HNBA's delegate to the American Bar Association's House of Delegates.



*Mary T. Hernandez* is a founding partner of GCR, LLP. She received her Juris Doctorate from Stanford University in 1988 and her B.A., *magna cum laude*, in economics from Harvard University in 1985. She is a member of the firm's Education Practice Group and serves as General and Special Counsel to school and community college districts, charter schools and nonprofit organizations throughout California. Ms. Hernandez was elected to the San Francisco Board of Education in 1996 and 2000, and served as its Vice President in 1999 and its President in 2000. While on the SFUSD Board, Ms. Hernandez served as a delegate to the California School Boards Association and served on a variety of committees, including the Federal Issues Council, the Education Legal Alliance Steering Committee, the Legislative Committee and its Focus Group on School Accountability. Ms. Hernandez is also a Past President of the Hispanic National Bar Association (HNBA). She currently sits on the board of directors of the Youth Law Center and is a member of the HNBA's Supreme Court Committee.



*Lillian G. Apodaca* is a shareholder on the Albuquerque law firm of Bingham, Hurst & Apodaca, P.C., where her practice is devoted to construction and commercial law litigation, arbitration and mediation. Lillian represents contractors, subcontractors, and suppliers in all areas of construction law, including bidding, contract negotiations, perfection of liens, bond claims, bid protests and their enforcement. She earned her B.A. degree, with honors, from New Mexico University, her M.U.A degree from Wichita State University, and her J.D. degree, with honors, from Washburn Law School. Lillian is a member of the State Bar of Kansas and of New Mexico, was a member of the House of Delegates of the American Bar Association for ten years, is a past president of the New Mexico Hispanic Bar Association, and was the fourth women President of the Hispanic National Bar Association. As HNBA President, one of Lillian's tasks was to bring Judge Sonia Sotomayor's nomination to the Court of Appeals to a full Senate vote.



Ramona E. Romero is a Corporate Counsel at DuPont and the immediate past President of the Hispanic National Bar Association. Ramona was nominated by President Obama as General Counsel to the Department of Agriculture. At DuPont, she is responsible for legal oversight of the acquisition of transportation, distribution, supply chain management and energy resources totally billions of dollars each year. She also oversees related strategic litigation. Previously, Ramona managed all facets of DuPont Legal's industry-leading outside counsel and supplier partnering program, oversaw several litigation-related operations, and managed complex commercial and antitrust cases for the Company. Before joining DuPont, she practiced at a large firm for ten years. Throughout her career, Ramona has served as a volunteer leader of numerous professional and community organizations. Her contributions have been recognized in a variety of contexts. For example, in 2009, Hispanic Business honored her as one of four finalists at its Woman of the Year Award Gala. In May 2008, the Dominican Bar Association honored Ramona for her "outstanding contributions to the promulgation of ethics and diversity in the legal profession and in our community.; and in 2007 she received the Lucero ("guiding stars") Award from LatinoJustice PRLDEF. She has been identified by Hispanic Business Magazine as one of the 100 most influential Hispanics in the United States. Ramona counts as one of the greatest honors of her career having testified before the U.S. Senate Judiciary Committee in support of the confirmation of Justice Sonia Sotomayor. Ramona earned her B.A. from Barnard College, Columbia University in 1985 and her J.D. from Harvard Law School in 1988.

*Alice Velasquez* was the fifth President of the HNBA, from 1999-2000. She practices law in Puerto Rico and is a member of the Puerto Rican Association of Criminal Defense Lawyers.



*Veronica Arechederra Hall* is a Shareholder with Littler Mendelson, P.C. and works in the firm's Las Vegas, Nevada office. She is an experienced trial lawyer and limits her practice to representing employers in employment matters. Veronica is a founding member of the firm's Diversity Counsel, a member of the Hospitality Industry Practice Group, and Spanish Services Group. In 1993, she received her J.D. from Boalt Hall School of Law and is a 1990 graduate of the University of Arizona.



Clarissa Cerda is LifeLock's Sr. VP, General Counsel and Secretary, reporting to LifeLock's CEO. In addition to serving on the executive leadership team and managing LifeLock's legal and compliance function, she also manages LifeLock's government affairs and human resources functions. Before joining LifeLock, Clarissa served as the VP, General Counsel, and Chief Privacy Officer of Initiate Systems, Inc. Prior to that, she served as the VP, General Counsel and Assistant Secretary for Open Port Technology, Inc.; as a Corporate and Securities Partner in the national law firm of Sonnenschein Nath & Rosenthal; and as the Assistant Counsel to the President of the United States in the White House. Clarissa currently serves on the board of directors of the Minority Corporate Counsel Association (MCCA). Previously, Clarissa served on the American Bar Association (ABA) Commission for Racial and Ethnic Diversity in the Profession and the ABA's Council for Racial and Ethnic Justice, and was the Co-Chair of the ABA's Science and Technology Law Section's Privacy Committee. Clarissa has over 20 years of public speaking experience, speaking on a myriad of corporate technology, regulatory, privacy, legal management and diversity topics. She graduated from Harvard College with a bachelor's degree in government and earned a master's degree in Philosophy from the University of Western Australia. She received a juris doctorate degree from the University of Michigan Law School and she undertook postdoctoral studies in European Community Law at 1'Universite' Libre de Bruxelles.



*Adrienne Dominquez,* Thompson & Knight, LLP, Dallas, Texas, complex commercial litigation. She has represented national clients in numerous commercial matters, including antitrust, DTPA, breach of contracts, and ad valorem tax valuation matters and hospitals involving medical negligence, negligent credentialing and peer review issues. Ms. Dominquez graduated from Harvard College (1990), cum laude from The University of Texas Law School (1995) where she was an editor for The Review in Litigation. She is a Texas native, born in Austin, during her father's third year of law school. The family moved to Dallas where her father was hired by Henry Wade as the first Hispanic prosecutor in the Dallas County District Attorney's Office.



Rosa Maria Gonzalez hails from Brownsville, Texas, but has lived in San Antonio the better part of the last 25 years: she has made San Antonio her home. She attended St. Mary's University where she earned her Bachelor of Arts in Political Science and later her law degree. For most of her adult life, she has worked diligently for the betterment of families and children. Prior to becoming a lawyer, she worked in the many areas of social work: child abuse investigator, community emergency assistance program coordinator, gang counselor, program director for an adolescent substance abuse program, juvenile probation officer .... and the list goes on. This experience taught her that children learn what they live. She has committed her life to working toward teaching children and families that there is hope for a better life filled with culture, education, and a sense of pride. Rosie has modeled that the core to happiness and success is rooted in helping others, striving to be our very best, and giving unconditionally of ourselves to those around us who are in need of help. She has devoted her career as an attorney to obtaining fairness and justice for the disenfranchised and the voiceless. Rosie is also committed to insuring that women have a seat at the policy making table of their respective communities of origin. She has received the Adele Advocate for the Poor Award, has been recognized as one of San Antonio's Best Lawyers and has been inducted into the Order of Barristers, and is a recipient of the Presidential National Leadership Award. Rosie currently sits on several nonprofit and educational boards, as well as acts as a consultant to women seeking political/public office.



*Monica MacGregor* is a Director with Alvarez & Marsal in Washington, D.C. She has 15 years experience as a forensic accountant and financial investigator focusing on designing, implementing and managing risk assessments, internal investigations; compliance and investigative work plan relating to internal controls; Anti-Fraud, Ethics and Whistleblower programs; BSA/AML Compliance programs; Procurement and Third Party Due Diligence programs. Monica earned her bachelor's degree in Economics with an emphasis in international relations from London School of Economics. She is a Certified Anti-Money Laundering Specialist (CAMS) and serves on the Board of the Capital Area Chapter of ACAMS.



*Claudine Martinez* For 11 years Claudine Martinez has served as Vice President and General Counsel of MCT Industries, Inc. and its 12 affiliated companies. Founded in 1973, MCT Industries specializes in the research and development, design, prototype, and production of Department of Defense and Energy vehicles, aircraft ground support equipment, and precision components. MCT's Affiliates range in scope from real estate development to transportation. Ms. Martinez is a member in good standing of the New Mexico, California and District of Columbia Bar Associations. Ms. Martinez received her JD from UCLA School of Law, and her BA in Philosophy and her BS in Psychology from Santa Clara University. Claudine recently was elected as the HNBA Vice President–External Affairs (2010-2011).



Josefina Fernandez McEvoy, Commission Co-Chair, is a Managing Director of InTrust Global Investments, LLC, an international investment banking firm headquartered in Washington, D.C. She advises and assists private and public enterprises, in diverse industries, in identifying cross-border opportunities and accessing middle-market and large private equity investments, and transactional debt financing. She also assists clients with designing and implementing market entry and/or exit strategies primarily in Latin America; and expanding trade, commercial and business opportunities primarily in the United States, the Caribbean, Central America and South America. Previously Josefina was a Partner in the Financial Restructuring and Bankruptcy practice groups of Rothschild LLP, and K&L Gates, LLP. Josefina served as a member of The World Bank's Insolvency and Creditors Rights Task Force; served a Vice Chair of the ABA's Secured Creditors Committee; and was Vice President International of the American Bankruptcy Institute. She was co-author of the ABI Guide to Cross-Border Insolvency in the United States; drafted the bankruptcy code of Ecuador; and is currently drafting the bankruptcy code of the Dominican Republic. She has published numerous articles and is a frequent speaker on insolvency and restructuring issues around the world. Josefina earned her juris doctor degree in 1988, a master's degree in counseling psychology in 1983, and an undergraduate degree in political science in 1982 from Temple University.



*Teresita Chavez Pedrosa* Teresita Chavez Pedrosa is a partner in the Miami office of Adorno & Yoss (the largest certified minority law firm) where she practices personal injury litigation in the areas of premise and products liability. She is also an adjunct professor at Florida International University School of Law, where she teaches a course in legal skills and values. Teresita devotes pro bono hours to representing children that the State has taken from their parents, in child welfare proceedings. She graduated *cum laude* from Tulane Law School in 1997; and with *honors* from the University of Miami in 1994 – with majors in Journalism and Political Science. Teresita was born in Havana, Cuba and came to the United States during the 1980 Mariel boatlift. She was recently elected as the Regional President for the HNBA's Region XIII (2010-2011).



*Lieutenant Colonel Carrie Ricci* has been an Army JAG officer since 1996 and is currently serving as an Assistant to the Army General Counsel in the Pentagon, a position she has held since July 2007, specializing in Military Personnel Law and Policy. She was recently recognized by the Senate Armed Services Committee, the Washington Post, and CNN for a 2004 opinion in which she advised superiors that certain enhanced interrogation techniques were barred by the Geneva Conventions, an opinion that eventually led forces in Iraq to rescind their policy. She graduated from Georgetown University and obtained her J.D. from the University of Maryland School of Law.



Professor Jenny Rivera is a Professor of Law at the City University of New York School of Law, in New York and the Founder and Director of the Law School's Center on Latino and Latina Rights and Equality (CLORE), which promotes law reform scholarship, public education, and litigation in support of expanded civil rights, and issues impacting the Latino community in the United States. Professor Rivera is a former Administrative Law Judge of the New York State Division of Human Rights, a former member of the New York City Commission on Human Rights, and served as the Special Deputy Attorney General for Civil Rights for New York State Attorney General Andrew M. Cuomo. In 1993 Professor Rivera clerked for then District Judge Sonia Sotomayor. After the President nominated Justice Sotomayor to the United States Supreme Court, Professor Rivera served as lead author of a law professors' analysis of Justice Sotomayor's judicial record for the Hispanic National Bar Association (HNBA) which became part of the HNBA'S testimony in the Congressional record. Prior to teaching, Professor Rivera clerked in the Second Circuit Court of Appeals Pro Se Law Clerk Office, and then worked as a lawyer for the Legal Aid Society's Homeless Family Rights Project and as an Associate Counsel for the Puerto Rican Legal Defense and Education Fund. Professor Rivera currently serves on the HNBA Commission on the Status of Latinas in the Legal Profession, is a member of the Advisory Council of the Housing Part of the Civil Court of the City of New York, and is a member of the Board of Directors of the Grand Street Settlement. She teaches administrative law, civil procedure, property, legal writing and courses on antidiscrimination and Latinas/os and the Law. She has authored several articles on civil and women's rights. Professor Rivera graduated from Princeton University and received her J.D. from New York University School of Law, and her LL.M. from Columbia University School of Law.



Eneida Roman is the principal attorney of ROMAN LAW OFFICES in Boston, MA. Her practice is focused in the areas of immigration, family, real estate, business law, and Alternative Dispute Resolution. She is bilingual, fluent both in Spanish and English. Eneida is a licensed Industrial/Organizational Psychologist, as well as a licensed attorney. Eneida's experience and background include extensive organizational behavior research, nonprofit public interest work, teaching at college level, and psychological assessments in educational systems. She is a former Psychologist Consultant to Lawrence Public Schools and to the Jean Mayer USDA Human Nutrition Research Center on Aging at Tufts University. Attorney Eneida Roman is also a Certified Mediator and strongly believes in the use of Alternative Dispute Resolution in order to resolve legal matters. Eneida has been an Adjunct Professor of Psychology, Organizational Theories & Behavior, Diversity in the Workforce, and Negotiation at Cambridge College since 2005. Attorney Roman is an active member of the Massachusetts Bar Association, where she serves as a member of the Family Law Section Council and on its Education Sub Committee. Eneida is very committed to Big Sisters of Boston and currently serves on its Diversity Council, whose mission is to increase women mentors of color. She has also served as a Council Member of the GP and Solo Practice Section of the American Bar Association. Eneida attended undergraduate and graduate schools at the University of Puerto Rico and Inter American University. She is a graduate of New England Law School of Boston, MA.



Ciarelle "CJ" Valdez is of Counsel for Valdez Lehman PLLC Attorneys At Law, and Chief Operating Officer for The Zella Company, in Bellevue, Washington State. Prior to joining Valdez Lehman and Zella, CJ worked in the Seattle City Attorney's Office, Employment Section and clerked for the Honorable Anita-Crawford Willis, Administrative Law Court in Seattle. CJ's practice area is transactional work; she is responsible for Zella's corporate work, including ensuring the company's legal compliance. She is Past President of the Latina/o Bar Association of Washington and was honored with its Member of the Year Award. CJ also received the Outstanding Leader Award from the Hispanic Organization for Legal Advancement. As a devoted community member, CJ is involved in SCORES, Secretary of Washington State Advisory Committee, The Rwanda Girls Initiative and projects aimed at improving social justice. She donates pro bono services to low-income clients and participates in know-your-rights clinics in Seattle and Bellevue. CJ has been a speaker at panels on the empowerment of Latina women in high school, college and beyond. She serves the law school community at Seattle University School of Law in various advisory roles that are for the betterment of social justice, Latina/o law students and the general community. Ciarelle resides in the greater Seattle area with her husband, a fellow attorney, and their growing family.

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